



www.davidwilliamsassociates.com

arks and Recreation Equipment



A PLAYCORE Company

Sandusky, Ohio • February 12-15



2017 OPRA CONFERENCE & TRADE SHOW

2017 OPRA CONFERENCE WELCOME



Welcome to the 2017 OPRA Annual Conference & Trade Show.

We are looking forward to an amazing week here at Kalahari for our annual celebration of parks and recreation in Ohio. There is no better place for you to learn, to network and to share the stories of life change which make parks and recreation so vital to the communities where we live and work.

Because of your strong support of OPRA, our Conference continues to set records! Our Conference attendance is up again this year, after a ten year high in 2016. Again this year, our Trade Show is completely



SOLD OUT, filled with product and service providers who can make your job easier. And again this year, our partnership committee has exceeded last year's total for corporate support.

I hope that you will take advantage of the more than 60 education sessions led by leading professionals from around the country and the two inspiring keynote speakers who will help to equip you to lead in your community long after this week is over.

I also hope that the interactive networking events which our team has planned will give you a chance to wind down and catch up.

In the midst of all that is going on, please take time to speak with the partner companies who will be with us in the sold-out trade show area on Monday and Tuesday. These companies provide outstanding products and services to our members and unprecedented support to OPRA. This Conference could not happen without their support. Please thank them by spending time with them this week.

We are here this week to serve you. If you need anything, please let myself, a staff person, Board member or Conference volunteer know. You can check in at registration or at the OPRA booth in the center of the Trade Show if you have specific questions.

So, on behalf of Tammy and Mindy, the OPRA Board and our outstanding Conference planning team, we are grateful that you have chosen to be with us this week and we hope that this Conference experience will exceed your expectations. Thank you again for coming, and welcome to Conference!



Woody

Woody Woodward

OPRA Executive Director

ody Woodwark



CONFERENCE COMMITTEE

2017 OPRA CONFERENCE FAQS

Shannon Sorrell, Gahanna Parks & Recreation Department - Committee

OPRA Board/Staff

Sarah Arold, Strongsville Parks, Recreation and Senior Services
– Board Liaison
Woody Woodward, OPRA
Tammy Kellogg, OPRA
Mindy McInturf, OPRA

Awards

Amanda Gehres, Grove City Parks and Recreation Kevin Swanson, Miami County Park District Dan Veloski, Cleveland Metroparks

Communications

Jessie Chernetski, Miami County Park District - Committee Chair Adria Bergeron, Muskingum Watershed Conservancy District Kim Farrell, City of Beavercreek Kate Mattison, City of Dublin Lorrie Poindexter, Columbus Recreation and Parks

Education

Nate Eppink, Summit Metro Parks - Committee Co-Chair Kelsey Whipp, Miamisburg Parks & Recreation -Committee Co-Chair Jeremy Dean, Prairie Township Alicia Eckhart, Fairborn Parks & Recreation Department Heidi Hetzel-Evans, Ohio State Parks and Watercraft Heath Gorden, City of Dublin Mark Hesse, Miamisburg Parks & Recreation Matt Leber, City of Upper Arlington Kristen Marks, Centerville-Washington Park District Amanda Morris, City of Marysville Bryana Ross, Columbus Recreation and Parks Department Jessica Simons, City of Tallmadge Kevin Swanson, Miami County Park District Mindy Weaver, Fairborn Parks & Recreation Department Andy Wildman, Granville Recreation District

Exhibit Hall

Amy Bowman Moore, Erie MetroParks - Committee Chair Jeff Barr, Gahanna Parks & Recreation Department Vinnie Billow, Columbus and Franklin County MetroParks Sue Daniel, Erie MetroParks Michael Pollack, Prairie Township Paul Williams, Five Rivers MetroParks

Charlie Wilson, Springdale Parks & Recreation Department

Networking

Kara Musser, Muskingum Watershed Conservancy District
Amanda Perry, Stark County Park District
Jenny Barry, Olander Park System
Erika Delisio, City of Dublin
Erin Duffee, City of Dublin
Steve Gerth, Cincinnati Recreation Commission
Megan Goudy, City of Hilliard
Nancy Haynes, Worthington Parks and Recreation Department
Jason Hickman, Penchura
Christian Johnson, Centerville-Washington Park District
Maggie Kuyasa, City of Mentor
Nicholas Standering, City of Mentor

Partnership

Brian Smith, New Albany Plain Local Joint Parks District - Committee Chair Stephania Ferrell, Groveport Recreation Department Zac Guthrie, Gahanna Parks & Recreation Department Todd Palmeter, Great Parks of Hamilton County Jeremy Peppeard, Cleveland Metroparks Celia Thornton, Worthington Parks and Recreation Department Addie Weaver, Kettering Parks, Recreation & Cultural Arts

Student Conference

Chair
Olivia Atley, Columbus Recreation and Parks
Annie Frisoli, Ohio University
Amanda Gehres, Grove City Parks and Recreation
Kelly Rigano, City of Dublin
Tony Shadwick, Penchura

Audio Visual

Tim Clark, Five Rivers MetroParks

Jen Vosters, City of Dublin

Welcome Desk

Sunday, February 12, 4:30pm – 7:00pm Monday, February 13, 7:30am – 4:00pm Tuesday, February 14, 7:30am – 4:00pm Wednesday, February 15, 7:30am – 11:30am

CEU

Continuing Education Units are offered for education and general sessions. Each 75-minute training session earns 0.1 CEU. If you require proof of attendance, see your room host for validation and signature.

COMMUNICATION

Daily updates will be available in the following locations:

- Welcome Desk
- Facebook, Instagram and Twitter: @OPRAOhio, #OPRA2017
- The OPRA 2017 App presented by Eaton's Ephesus Lighting. Go to your app store and search OPRA2017.
 Username: opra2017 | Password: #OPRA2017

Wear your Badge!

Your Conference Badge serves as your admission to education sessions, general sessions, the Exhibit Hall, meal functions and networking events. If you lose your badge, please obtain a replacement at the Welcome Desk. Only properly identified attendees will be permitted access to events and sessions. Tickets to the Awards Celebration will be included inside the name badge holder.

Kalahari Restaurants Breakfast Buffet

The breakfast buffet in the Kalahari restaurants will open at 7:00am Monday and Tuesday. Complimentary coffee and tea will be available outside of the Exhibit Hall.

Exhibit Hall

Monday, February 13, 11:30am – 2:30pm (includes lunch) Tuesday, February 14, 9:45am – 12:45pm (includes lunch)

Silent Auction and Raffle

Open during Exhibit Hall hours in the OPRA Booth #414. Be sure to stop by the OPRA Booth to check out the items in this year's Silent Auction. Proceeds benefit the OPRA Foundation which funds student and professional scholarships and research projects. The Silent Auction will close at 11:45am on Tuesday.

OPRA Boot Camp

Start your day off right Monday and Tuesday with Boot Camp from 6:30am – 7:30am in Crown Palm. Annie Frisoli, Professor and recreation expert from Ohio University will be leading us.

2017 OPRA CONFERENCE PARTNERS

PRESENTING





A PAYCORE Company

www.davidwilliamsassociates.com

PREMIER



MARQUEE













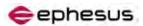
CONFERENCE























EVENT







PATRON





2017 OPRA CONFERENCE SCHEDULE AT A GLANCE

Saturday, February 11

6:00pm - 9:00pm Family Fun Night

Sunday, February 12

4:30pm - 5:00pm OPRA Board Meeting 4:30pm - 7:00pm Registration Open

5:00pm - 6:30pm Student | First Time Attendee Meeting

6:30pm - 12:00am Minute To Win It Networking Event

Monday, February 13

6:30am - 7:30am OPRA Fitness Camp 7:30am - 4:00pm Registration Open 8:15am - 9:30am Education Sessions

10:00am - 11:30am Keynote Speaker, Peter Kageyama

11:30am - 2:30pm Exhibit Hall, Lunch

1:30pm - 2:15pm Student | First Time Attendee Meeting

2:30pm - 3:45pm Education Sessions 4:00pm - 5:15pm Education Sessions 5:30pm - 6:30pm Alumni Hour 5:30pm - 6:30pm Aquatics Tour

6:30pm - 12:00am Hut Hop Networking Event

Tuesday, February 14

6:30am - 7:30am
7:30am - 4:00pm
8:30am - 9:45am
9:00am - 9:30am
9:45am - 10:30am
9:45am - 12:45pm
1:00pm - 2:30pm
2:30pm - 3:00pm
3:00pm - 4:30pm
Leadership Series
Leadership Series
Leadership Series

4:15pm - 6:15pm Professional Photo Opportunity

5:30pm - 6:30pm Informal Networking

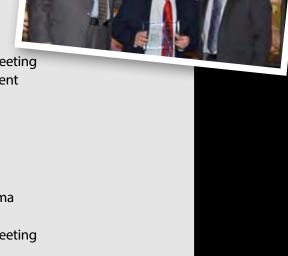
6:30pm - 8:30pm Awards Celebration, includes Dinner

8:30pm - 12:00am Post-Awards Get-Together

Wednesday, February 15

7:00am - 11:30am Registration Open 8:00am - 9:15am Education Sessions 9:30am - 10:45am Education Sessions 11:00am - 12:15pm Education Sessions

12:30pm - 2:00pm Keynote Lunch Buffet and Speaker, Scott Daly







2017 OPRA CONFERENCE SCHEDULE Schedule is subject to change. For the most up-to-

	Monday	Administration	Aquatics		Environmental Education	Events		Lead
	LOCATION	ORANGE	ALOESWOOD		LEOPARDWOOD	ROSEWOOD		
	8:15am-9:30am	Innovation: Beyond Buzz Words -Bobbi Nance	Why Lifeguards Continue to Fail -Dr. Tom Griffiths		Common Sense Coyote - A Local Research Effort -Brad Boyer, Dr. Richard Phillips	Current Tre -Penny McI		Joining t Club - St Planning Right! -Lisa Kin Sabbach
ı	10:00am-11:30am							eynote: F
	2:30pm-3:45pm	Millennials: Developing the Next Generation of Parks and Recreation Leaders -Bobbi Nance	Psychology of Lifeguarding -Dr. Tom Griffiths		Symbolic Monarch Migration & the Importance of Pollinators -Mandy Martin	Community Special Events: Is Your Department Losing Money? -Sheila Russell		For the L Commu Follow-L -Peter K
	4:00pm-5:15pm	Encouraging Team Creativity: Helping Your People Think Creatively -Gabe Castillo	The Seven I Sins of Aqu Facilities -Dr. Tom Gri	atic	Art in the Wild -Kerri Miles, Andy Dailey, Shayna McConville	60 Great Id Minutes -Penny McI		Director Roundta -Woody
	Tuesday							
	8:30am-9:45am	Become a GREAT Leader in Parks and Recreation -Arnie Biondo, Becky Benná CYPRESS		Protecting Your Reputation - How to Handle Criticism -Gabe Castillo MANGROVE		How to Raise Recreation and Par Prices Without Making People Mad -Dr. John Crompton ZAMBEZI		
	1:00pm-2:30pm	The Importance of Parks and Recreation Professionals Measuring, Understanding and Promoting the Value of Parks and Recreation - Dr. John Crompton ZAMBEZI					Top Ten Tips for Succe -Dr. Tom Griffiths CYPRESS	
	3:00pm-4:30pm	and Promoting the Value of Parks and Recreation I					Top Ten Tip -Dr. Tom Gr CYPRESS	
I	Wodnosday	Administration	Facilit	ties/	Fiscal	Fitness/	Long	

Wednesday	Wednesday Administration		Fiscal Administration*	Fitness/ Wellness	Lead
LOCATION	LOCATION SAGEWOOD/ ZEBRAWOOD		INDIGO BAY	MANGROVE	CY
8:00am-9:15am	A Case Study of Measuring Staff Engagegement - James Gant, Rick Adler	Trends in Play Scape Design -John McConkey	How to Make a Foundation Work for Your Agency -Kevin Haver	Parks and Trails: Planning the Healthy Connection -Andrea Irland, Dr. Heidi Gullett	Creating Organiza Culture -Leon Yo Austin H
9:30am-10:45am	Hiring Seasonal Staff Roundtable -Heath Gorden	Construction Planning -James Gant	Sustainability, Market- Driven Practices and Business Planning -Leon Younger, Austin Hochstetler	Coordinated Approach to Child Health (CATCH Kids Club) -Niki Cross, Elaine Barman	The Car I -Brian Bl
11:00am-12:15pm	OPERS Updates	GIS: Practical Applications for Your Park Agency -Tatiana Parfenova, Kim Myers	Alternative Funding: O. P. M. -Demetrius Lambert- Falconer	Trends in Fitness Panel -Jen Brandt, Gary Crabtree, Stephania Ferrell, Dan Guthrie	Commit (Fosterin Talent) -Kate Ma Duffee
12:30pm-2:00pm	2:00pm Keynote: Lead Now - Scott Daly ZAN				ZAMBEZI

dership	Management	М	arketing	Parks Administration		n	Programming		Sports	Trends***
NILE	ZEBRAWOOD	SA	AGEWOOD	MANGROVE			INDIGO BAY	PORTIA/WISTERIA		CYPRESS
the 13% rategic g Done g, Jamie	Working with the Y Factor: Managing Millennials -Lori Hoffner	Promot Sports: Success	ing Youth A Road-Map to	The Benefits Implementii Natural Stor Managemer Techniques and Other P Lands -John Kusnie	ng mwater nt In Parks ublic	Their Eyes water - Angie Woodward Parks		Not Your Grandpa's Youth Sports: 2016 Youth Sports Case Study -Andy Wildman, Mike Dutton, Chris Skidmore		Creating Arts in Community Spaces Collaboratively -Lynette Santoro- Au, Lisa Metcalf
or the Love o	of Communities – P	eter Kagey	/ama ZAMBEZI							
ove of nities Jp ageyama	Who Is Your Customer? How to Compile and Use Market Research -Penny McBride	The Online Evolution of Summit Metro Parks - Nate Eppink, Todd Bertsch		Park District Section Meeting & Advocacy Update -Woody Woodward		Helping Teens Understand the Value of Leadership - Lori Hoffner	Role in Positive Youth to Social Sports Takeaw		Rapid Response to Social Trends: Takeaways for Parks -Peg Hanley	
's ible Woodward	Power of Community Advocacy -Lori Hoffner	Marketing Roundtable -Kristen Otley, Peg Hanley		Risk Management for Hiking and Walking Trails -Greg Songer		Adult Only Fun -Jeff Fickell, Mary Kay Scott	Sports Programming Roundtable -Kelly Rigano, Brian Smith		The Challenge: Build a Sustainable Trail That Lasts 100 Years -Michael Osborne, Brent Anslinger	
Management & Leadership										
-Ryan Dav	Lessons from Living on the Brink -Ryan Davis SAGEWOOD/ZEBRAWOOD Preparing for the Ut Difficult and the Im -Tom O'Rourke ORANGE		Impossible Into Staf -Lisa		e Younger Games": Tapping o the Resources of Your Youthful ff to Create a Thriving Business a Paradis DIGO BAY					
ess	-To	Becoming a Better Me -Tom O'Rourke ORANGE			Performance Management in Public Parks and Recreation Agencies - Using Outcome Driven Models to Tell Our Story - Lisa Paradis INDIGO BAY					
ess	-To	Becoming a Better Me -Tom O'Rourke ORANGE			Performance Management in Public Parks and Recreation Agencies - Using Outcome Driven Models to Tell Our Story - Lisa Paradis INDIGO BAY					

dership	Parks**	Programming/ Events					
PRESS	GUAVA/TAMARIND	PORTIA/WISTERIA					
a Positive ational unger, ochstetler	"Right Sizing" Your Parks: Canton's Shifting Demographics -Derek Gordon, Kyle Lukes	Summer Camp Roundtable -Amanda Gehres					
Key Factor asko	Natural Resource Inventories, Restorations and Management Plans -Mike Johnson	Superheroes of Parks - Engaged Volunteers -Carol Kennard, Erin Morley					
to F.I.T. g Internal attison, Erin	Tree Pests and Diseases in Ohio -Tom Macy	Urban vs. Suburban: Kids Just Wanna Have Fun! -Kymm Whitehead, Jen Vosters					

- *Fiscal Administration presented by the Ohio Parks and Recreation Foundation
- **Parks presented by Cardno
- ***Trends presented by Stantec Consulting Services, Inc.



Enriching Communities Through

Play



















Playgrounds and so much more...

Supporting OPRA for the last 27 years, David Williams & Associates is a complete solutions provider. Our selection of products allows us to fully furnish any park environment. We look forward to creating a unique solution for communities we serve.

Visit us in the OPRA exhibit hall!





2017 OPRA CONFERENCE KALAHARI MAP & FLOOR PLAN



2017 OPRA CONFERENCE SATURDAY, FEBRUARY 11

Family Fun Night 6:00pm - 9:00pm

Coming in early to enjoy all that Kalahari has to offer? Join us in **Nile** for a family-friendly movie and pizza! (Cost \$5/person for food)



DON'T MISS OPRA FOUNDATION EVENTS @ CONFERENCE

Games

@ Minute To Win It Sunday Night Networking Event

Silent Auction

in the Exhibit Hall Monday & Tuesday

50/50 Raffle

Ongoing until Wednesday's Keynote Lunch

IPAD Raffle

Winner Chosen Tuesday at 11AM in the Exhibit Hall





CUSTOM APPAREL MADE EASY

PROUD SUPPORTER OF

OPRA

ORDER YOUR CUSTOM SHIRTS TODAY! SHOP ONLINE, BY PHONE, OR IN PERSON

3704 LACON ROAD, HILLIARD, OH 43026

CALL TODAY: 800-439-8614

LOCAL

ARESWEAR.COM | MYFANSTAND.COM

Student | First Time Attendee Meeting 5:00pm - 6:30pm Indigo Bay

All students and first time Conference attendees are encouraged to attend the Student | First Time Attendee Meeting where they will learn best practices on how to get the most out of their Conference experience.

Minute To Win It Networking Event 6:30pm – 12:00am Salon G & H

Presented by Ares Sportswear, Baker Vehicle Systems, Miracle Midwest, Schorr Architects, and Snider Redcreation, Inc.

Join us Sunday evening in Salon G & H to enjoy a fun evening of Minute To Win It Games! Catch up with colleagues as you enjoy some delicious appetizers.



Special Thanks to
UltraSound
Special Events
for emceeing the
Sunday Night
Networking Event
Minute To Win It Games!



Education Sessions 8:15am - 9:30am

The Benefits of Implementing Natural Stormwater Management Techniques In Parks and other Public

Lands For many decades, traditional stormwater management techniques have focused on getting the water away from the built environment as quickly as possible. However, we have seen many consequences as a result of this management philosophy, particularly in our rivers and streams, which have experienced increased flows that negatively impact water quality and in stream habitat. Fortunately, many of these negative impacts can be reversed by implementing more ecologically friendly, natural stormwater management techniques that keep the water on the land for longer periods. This presentation will delve into the myriad of ways in which natural stormwater management techniques can be implemented to provide ecological benefits to our rivers, streams, parks and other open spaces.

John Kusnier, Davey Resource Group

Room: Mangrove

Track: Parks Administration

Common Sense Coyote - A Local Research Effort This session will discuss the process for documenting the presence of coyotes in the urban landscapes: surveys and citizen science. It will also address the changing perspectives and misconceptions of coyotes through community engagement and education as well as providing helpful hints for agencies with minimal resources to effectively engage the public and conduct local scientific research on covotes.

Brad Boyer, National Trail Parks and Recreation District; Dr. Richard Phillips, Wittenberg University

Room: Leopardwood

Track: Environmental Education

Creating Arts in Community Spaces Collaboratively

Learn how one community successfully combines arts and gardens. Our Arts in Community Spaces program blends permanent exhibits into beautiful landscapes throughout the City. We were able to artfully and functionally create a space with bronze sculptures and low maintenance four season landscaping, installed in a busy round-a-bout and neighboring Library property, all while providing an interesting history and educational aspect for the local Library

Lynette Santoro-Au, City of Upper Arlington; Lisa Metcalf, City of Upper Arlington

Room: Cypress Track: Trends

Presented by Stantec Consulting Services, Inc.

Current Trends The world is changing at a lightening pace, but is your festival keeping up? In a discussion-friendly

format, this session takes a look at demographic, societal, technological, economic and industry trends that have and will continue to change every facet of festival management, promotion and programming.

Penny McBride, Fredericksburg, Texas Chamber of Commerce

Room: Rosewood Track: Events

Innovation: Beyond Buzz Words It's easy to talk about the concept of innovation, but much harder to actually achieve. How do you move beyond the aspiration to become a little more like companies such as Google and Apple while working within the reality of local government? Learn about changes to incorporate in your work spaces and schedules, better brainstorming methods, programs and training to implement with your staff, as well as other resources and real-life examples to help support a culture of innovation, all while exploring and working with other attendees to develop new innovations on the spot. Bobbi Nance, Park District of Oak Park, Illinois

Room: Orange

Track: Administration

Joining the 13% Club - Strategic Planning Done Right!

Only 13% of organizations across all sectors see their strategic initiatives implemented. As with most planning efforts, hundreds of hours of work and loads of cash result in wordy, static documents that find their way to a shelf near you in preparation of years of dust and decay. Agencies can see their chances of having an effective planning process vastly improve by employing some common sense methods to ensure that they belong to the 13% Club.

Lisa King, Summit Metro Parks; Jamie Sabbach, 110% Inc.

Room: Nile Track: Leadership

Marketing and Promoting Youth Sports: A Road-Map

to Success Youth sports programs must consider multiple ways to promote their philosophy and programming to engage the community while encouraging maximum participation. To be successful, we must "get the word out" – by building awareness about what we're doing and convincing others to buy it, participate in it or support it. This session provides a road-map for success by focusing on effective marketing strategies, creating checks and balances to ensure accountability and identifying proactive tactics to promote participation.

Lisa Licata, National Alliance for Youth Sports; Miste Adams, National Trail Parks and Recreation District

Room: Sagewood Track: Marketing

Not Your Grandpa's Youth Sports: 2016 Youth Sports

Case Study A glimpse into the landscape of current trends and challenges associated with offering a comprehensive recreational sports experience that also meets the needs of today's ever changing youth sport culture. This session will examine how the Granville Recreation District's programs have been designed over time to offer a robust program experience, while at the same time meeting the entire community's needs and expectations.

Andy Wildman, Granville Recreation District; Mike Dutton, Granville Recreation District; Chris Skidmore, Reynoldsburg Parks and Recreation Department

Room: Portia/Wisteria Track: Sports

Why Lifeguards Continue to Fail Properly trained and supervised lifeguards prevent accidents and save lives. But even the best lifeguards can fail, and in seconds a life can be lost. Defending lifeguard actions when a young child drowns in a crystal clear swimming pool has been challenging. But now we know that 'body blindness' and other factors contribute to why lifeguards fail to see the obvious. If you manage lifeguards, this is a session you don't want to miss.

Dr. Tom Griffiths, Aquatic Safety Research Group

Room: Aloeswood Track: Aquatics

Working with the Y Factor: Managing Millennials

Employers, department managers and supervisors are frustrated with turnover rates of young employees and the cost associated with hiring replacements. Millennials report a lack of training to handle issues on the job and the need for a more supportive role from their direct supervisor. By addressing needs of millennials, identifying areas of concern and providing adequate training, turnover rates can be reduced, competent and qualified employees retained and customer satisfaction will increase.

Lori Hoffner, Supporting CommUnity, Inc. Room: Zebrawood

Track: Management

The World Through Their Eyes As the instances of Autism Spectrum Disorders (ASDs) continue to grow, parks and recreation programs are being called on to serve more affected children. Angie will take you into the world of an affected child, sharing the reasons for some behaviors related to ASDs and provide some simple suggestions which will help you to better serve affected children and families.

Angie Woodward Room: Indigo Bay Track: Programming Keynote Speaker 10:00am - 11:30am Zambezi

Presented by Landscape Structures



Peter Kageyama
For the Love of Communities

Peter is the author of *For the Love of Cities: The Love Affair Between People and Their Places* and the follow up, *Love Where You Live: Creating Emotionally Engaging Places*. He is the former President of Creative Tampa Bay, a grassroots community change organization and the co-founder of the Creative Cities Summit, an interdisciplinary conference that brings citizens and practitioners together around the big idea of 'the city.'

Peter is a Senior Fellow with the Alliance for Innovation, a national network of city leaders that is dedicated to improving the practice of local government. Since speaking to them in 2013, Peter has become a special advisor to America In Bloom. He is an internationally sought-after community development consultant and grassroots engagement strategist who speaks all over the world about bottom-up community development and the amazing people who are making change happen.



Meet a Student for Lunch 11:30am –12:30pm or Exhibit Hall Lunch 11:30am – 2:30pm

Lunch Provided by Playworld Midstates

Professionals are invited to Meet a Student for Lunch outside of Zambezi and then head over to the Exhibit Hall to meet and greet exhibitors. The OPRA Foundation will be holding their Silent Auction during Exhibit Hall hours – be sure to place your bids early ... and often!

Student | First Time Attendee Meeting 1:30pm – 2:15pm | Indigo Bay

Students and First Time Attendees will meet for a quick touch base to discuss resume and interviewing tips.

Education Sessions 2:30pm – 3:45pm

Community Special Events: Is Your Department Losing

Money? Special events planned by outside user groups are growing nationwide. Government agencies aiding outside user groups frequently lack sufficient budgets to accommodate such large overtime expenses. The effort to recover costs and maintain agency standards is vital to parks and recreation departments when executing Community Special Events. In this session, we will discuss agency standards for event execution, permit application and cost recovery. Resources shared in the session will include an event planner handbook, vendor agreements, application process, user agreements/contracts and more.

Sheila Russell, City of Miamisburg

Room: Rosewood Track: Events

For the Love of Communities Follow-Up A follow-up session to the keynote address "For the Love of Communities", this session will focus on the economic benefits to emotional engagement and how to engage your citizens as development resources. The emphasis will be on issues related to community. Economic development will be addressed as well as how to engage your citizens.

Peter Kageyama
Room: Nile
Track: Leadership

Helping Teens Understand the Value of Leadership

Leadership begins with personal insight, a movement toward and a commitment to continuous improvement of yourself. If your organization has teens in leadership roles through employment or advisory boards, Lori will guide participants to create teen leadership training inspiring teamwork, productivity and positive communication. Participants will be able to demonstrate how teen leadership thrives when young

people know who they are, who the adults are supporting them and how to embrace what they stand for. *Lori Hoffner, Supporting CommUnity, Inc.*

Room: Indigo Bay Track: Programming

Millennials: Developing the Next Generation of Parks and Recreation Leaders In 2015, Millennials surpassed the Gen Xers to become the largest generation in the US workforce. With Baby Boomers holding that distinction as recently as 2010, employers across the country have experienced a dramatic shift in staff skills, priorities and perceptions in the past five years. Looking beyond Millennial stereotypes, the first half of this presentation will include an overview of what attracts, motivates and retains these young professionals as well as how workplaces are changing because of their influence. The second half will include a mixed panel of younger and older professionals who will answer questions and share their experiences of successfully managing these generational differences at their agencies.

Bobbi Nance, Park District of Oak Park, Illinois

Room: Orange Track: Administration

The Online Evolution of Summit Metro Parks Through the use of online marketing, microsites and a new, responsive website, Summit Metro Parks has evolved to meet the demands of its mobile users. Working with Evolve Creative Group, SMP made data-driven decisions based on specific demographics to make huge gains in web traffic and sign-ups for their annual spree events. Through the use of online marketing tactics, we increased engagement with younger, tech-savvy visitors to encourage family and youth participation.

Nate Eppink, Summit Metro Parks; Todd Bertsch, Evolve Creative Group

Room: Sagewood Track: Marketing

Park District Section Meeting & Advocacy Update

Networking and roundtable on topical issues of interest to Ohio park districts. Exploring solutions to common problems and challenges including discussions related to actions taken by state legislators and how those decisions directly impact parks and recreation agencies.

Woody Woodward, OPRA

Room: Mangrove Track: Parks Administration

Psychology of Lifeguarding Malsow's Hierarchy of Needs, Flow Theory, Circadian Rhythms, The Law of Association and the Inverted "U" all help to explain how to motivate young lifeguards and keep them on task. This is vital material not found in water safety texts.

Dr. Tom Griffiths, Aquatic Safety Research Group

Room: Aloeswood Track: Aquatics

Rapid Response to Social Trends: Takeaways for Parks

Whether Pokémon Go was a marketing opportunity or a risk management issue, there are lessons to learn when the next tech trend enters your park or facility. This session will illustrate how Metro Parks greeted Charmander and the pocket monsters and thousands of new visitors that descended on the parks. We'll share tips on being savvy about innovation, engaging audiences and implementing tactics that fit your mission without destroying your agency. *Peg Hanley, Columbus and Franklin County Metro Parks*

Room: Cypress Track: Trends

Presented by Stantec Consulting Services, Inc.

Symbolic Monarch Migration & the Importance of

Pollinators Mandy will engage attendees in a multi-cultural, cross curriculum journey into the extraordinary travels of Monarch butterflies. She will connect art, math, geography and science into a hands-on exploration of the only butterfly on earth to migrate thousands of miles and the importance of pollinators.

Mandy Martin, Darke County Park District

Room: Leopardwood

Track: Environmental Education

Understanding YOUR Role in Positive Youth Sports

The youth sports administrator plays an integral role in the execution of positive youth sports experiences. This interactive session will explore today's youth sports landscape and the how the youth sports administrator can positively impact the programs offered. We will provide important information regarding the role of the youth sports administrator when working with local leagues and other recreational partners. A variety of important leadership strategies will also be explored that can assist the youth sports administrator to be more efficient and effective!

Lisa Licata, National Alliance for Youth Sports; Miste Adams, National Trail Parks and Recreation District

Room: Portia/Wisteria

Track: Sports

Who Is Your Customer? How to Compile and use Market

Research It sounds complicated and technical, but the cornerstone of a successful marketing and promotional program is market research. This workshop is designed to teach you simple, inexpensive techniques for gathering customer information. You will learn to define your information needs, craft survey questions, develop collection methodologies appropriate to your event and compile data. And you will understand how to use this information to make smart marketing decisions that increase business and cut costs.

Penny McBride, Fredericksburg, Texas Chamber of Commerce

Room: Zebrawood Track: Management

Education Sessions 4:00pm - 5:15pm

60 Great Ideas in 60 Minutes This fast-moving session covers simple tips and creative ideas to improve all areas of your event. Promotional tricks of the trade, sponsorship techniques, volunteer management, logistics, merchandising and more are covered in an interactive format that bats a new idea into the audience every 60 seconds!

Penny McBride, Fredericksburg, Texas Chamber of Commerce

Room: Rosewood Track: Events

Adult Only Fun Do you find it difficult to come up with programming for the 55+ crowd? This session will help you have fun with adult programming and keeping the 55+ crowd active and engaged.

Jeff Fickell, Worthington Parks and Recreation; Mary Kay Scott,

Worthington Parks and Recreation

Room: Indigo Bay Track: Programming

Art in the Wild Rosewood Art Center and the Habitat Environmental Center have collaborated to bring Art and Nature combined classes and programs to our residents. Through spring break and summer "Art in the Wild" camps and classes, we have found a connection between the arts and nature that has developed even further into a mobile program called Kaleidoscope. This session will guide users on how to teach/program using both art and nature. Kerri Miles, Kettering Parks, Recreation & Cultural Arts; Andy Dailey, Kettering Parks, Recreation & Cultural Arts; Shayna McConville, Kettering Parks, Recreation & Cultural Arts

Room: Leopardwood

Track: Environmental Education

The Challenge: Build a Sustainable Trail That Lasts

100 Years We plant trees for our grandchildren to enjoy, why should we expect any less of the trails we build? The challenges of balancing ecological protection, physical management and social demands on natural surface hiking, equestrian, mountain biking and multi-use trails can be overwhelming. However, it is possible to meet these challenges by creating sustainable trails that are designed to last into the next century. We'll cover the critical components and process necessary for truly sustainable trail design and construction, along with engaging all your agency's departments, stakeholders, user groups and volunteers. PLUS learn about the great education and training opportunities available at the International Trail Symposium coming to Dayton Ohio in May of 2017!

Michael Osborne, Five Rivers MetroParks; Brent Anslinger, Five Rivers MetroParks

Room: Cypress Track: Trends

Presented by Stantec Consulting Services, Inc.

Director's Roundtable We'll explore the unique challenges directors and administrators face in leading parks and recreation agencies in 2017. Come prepared to discuss some of the challenges you face as a leader and to participate as we discuss strategies for meeting those challenges.

Woody Woodward, OPRA **Room: Nile**

Track: Leadership

Encouraging Team Creativity: Helping Your People Think

Creatively The importance of creativity and innovation can't be overestimated. After all, you can have the best products and processes now, but if your organization lacks creative thinkers, it's going nowhere fast. Without new ideas, new products and new processes, you'll be left behind by your competition.

Gabe Castillo, Belvidere Park District

Room: Orange Track: Administration

Marketing Roundtable This session will be a roundtable discussion of current marketing trends in the parks and recreation field. Kristin and Peg will facilitate group discussion including questions from the group, suggestions and successes. Attendees should come prepared to share their

Kristin Otley, Bowling Green Parks and Recreation; Peg Hanley, Columbus and Franklin County Metro Parks

Room: Sagewood Track: Marketing

Power of Community Advocacy We'll explore ways that you, your staff and champions of your organization can create a relationship of trust with your community through a successful advocacy plan that will encourage financial support and help move your mission forward. It's critical that everyone understands their role and the impact they can have.

Lori Hoffner, Supporting CommUnity, Inc.

Room: Zebrawood Track: Management

Risk Management for Hiking and Walking

Trails This session will address risk management of paved, gravel, and dirt trails including small bridges and boardwalks. Preventive maintenance and documented inspections as tools to prevent injury to park staff, volunteers and visitors will be discussed. Audience participation will be encouraged.

Greg Songer, Public Entity Risk Pool of Ohio

Room: Mangrove

Track: Parks Administration

The Seven Deadly Sins of Aquatic Facilities

Aquatic Risk Management can be a comprehensive and burdensome task. Often, when too much time is spent on a variety of risk management issues. the biggest concerns and risks are overlooked. This presentation specifically addresses seven of your worst nightmares in aquatic facilities today. While each of the seven may not be deadly, they can kill an aguatic program with poor public relations. Dr. Tom Griffiths, Aquatic Safety Research Group

Room: Aloeswood Track: Aquatics

Sports Programming Roundtable A facilitated discussion in a roundtable format to cover the

- following topics: 1) Youth and adult sports leagues: rules, scheduling,
- official/umpire concerns, pay, new sports/trends 2) Preschool/Youth sports programs and classes, instructors, program names, trends
- 3) Field rentals: forms/application, policies, fees
- 4) Sports tournaments: application, permitting process
- 5) Travel/select sports teams

Kelly Rigano, City of Dublin; Brian Smith, New Albany Parks & Recreation

Room: Portia/Wisteria **Track: Sports**

Aquatics Tour

5:30pm - 6:30pm

Aquatics Tour Go behind the scenes at the Kalahari Convention Center and get an in-depth look at the belly of the beast. This is not your everyday tour - this will be specific to the aquatics field and

answer questions like: sand or de filters, flow rate, total gallons of water, staff operations, increased risk with waterslides/lazy river/wave pool, etc. Meet tour guides at the OPRA Welcome Desk.

Alumni Hour Networking Event 5:30pm - 6:30pm

Presented by Kent State University and Ohio University

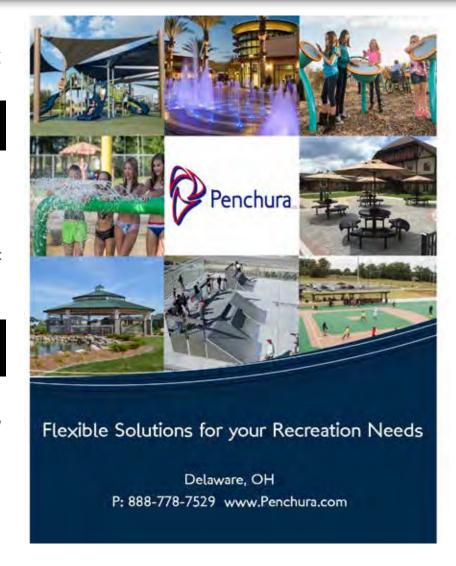
Enjoy reconnecting with your University in the Executive Center where they will offer food, drinks and other surprises! Don't see your University represented? Encourage them to join in the fun next year!

Room: Executive Center

Hut Hop Networking Event 6:30pm - 12:00am

Presented by The Davey Tree Expert Company, Jump Start Sports, MSA Sport, a division of MSA Architects and Playworld Midstates.

Enjoy a relaxing evening with colleagues visiting Kalahari's Jaamati Huts where OPRA partners will offer food, drinks, games and other surprises!



Thanks to the following companies for their contributions which provide critical elements at Conference:

Dr Pepper Snapple Group - Name Badges

Envirosigns, LTD - Signage

Eaton's Ephesus Lighting - Conference App

Great Lakes Brewing Company - Beverages

Leaderpromos - Conference Gift

Musco Sports Lighting - Welcome Bags



2017 OPRA CONFERENCE TUESDAY, FEBRUARY 14

Education Sessions 8:30am - 9:45am

Become a GREAT Leader in Parks and Recreation Yes, you can become a GREAT leader! We all have our own personal leadership styles, but regardless of the style, mastering today's skills needed to be a GREAT leader is vital. Speakers will share critical leadership ingredients that can be learned, practiced and applied. These are beneficial whether you are a director, supervisor, manager or team leader. Walk away with awareness and understanding of communication, strategy, vision, alignment, entrepreneurship, execution and assessment.

Arnie Biondo, Centerville-Washington Park District; Becky Benná, Five Rivers MetroParks

Room: Cypress

Track: Management & Leadership

How to Raise Recreation and Park Prices Without Making People Mad Behavioral pricing is key to avoiding resistance to price increases. This means ensuring they are consistent with participants' reference prices. The session describes the concept of reference price, how it is formed and how managers can manipulate it; identifies six strategies designed to keep price increases within a reference price range; how to reconcile inconsistencies with reference price using cost and quality information; and nine strategies for reconciling inconsistencies based on Prospect Theory - a key concept in behavioral pricing.

Dr. John Crompton, Texas A&M University

Room: Zambezi

Track: Management & Leadership

Lessons from Living on the Brink In the spring of 2015, I suffered a cardiac event, that if undetected and untreated would have most likely been fatal. In January of 2016, I was diagnosed with having a rare cancerous brain tumor. Surgery, radiation and an aggressive chemotherapy regimen have made these past two years extremely challenging. Yet, through these life challenges, I learned what it meant to "live life on the brink" and how I could still continue to thrive, even during the difficult times. Countless lessons were learned through struggle, success, setbacks, victories, pain, prayer, hard work and determination. This session will discuss the lessons I've learned and explore how, regardless of our circumstances, we can all learn to thrive by maintaining a focus on the importance of personal health, stress management and the balance of work and life. To be better employees, employers, public servants and/or representatives of our organizations, we must first become the better versions of ourselves. This session will give you the tools, motivation and inspiration to take action in your own life! Ryan Davis, Kettering Parks, Recreation & Cultural Arts

Room: Sagewood/Zebrawood Track: Management & Leadership

Preparing for the Unexpected, the Difficult and the Impossible Where do you go for answers when there aren't

any?

Tom O'Rourke, Charleston County Park & Recreation Commission

Room: Orange

Track: Management & Leadership

Protecting Your Reputation - How to Handle Criticism

Nowadays, no organization can hide from its critics. Even if a business has no deliberate social media presence, its customers, former employees or the press will probably be talking about it freely – and sometimes negatively. Every organization is unique and your strategy will be too, but always keeping with your brand and who your audience is key to learning from your successes and mistakes. In this session we will look at the threats and opportunities that social media criticisms might pose for you and explore how best to prepare for and respond to them as well as how to plan what to do in a crisis.

Gabe Castillo, Belvidere Park District

Room: Mangrove

Track: Management & Leadership

"The Younger Games": Tapping Into the Resources of Your Youthful Staff to Create a Thriving Business It's a different world out there and even though you have hired some new fresh faces, you may not be tapping into all of their abilities. How can you create a work environment that engages your best and brightest to actively become a part of your success? In this session you will learn five specific techniques to better use the staff resources right in front of you to create a dynamic, thriving organization.

Lisa Paradis, City of Brookline, Massachusetts

Room: Indigo Bay

Track: Management & Leadership

Exhibitor Roundtable 9:00am - 9:30am

Exhibitors meet to discuss suggestions, comments, concerns and how we can improve the Exhibit Hall experience.

OPRA Booth 414 in the Exhibit Hall



2017 OPRA CONFERENCE TUESDAY, FEBRUARY 14

Student Meeting 9:45am - 10:30am

This session is designed for students to learn more about going beyond the degree. Strategies for success in the job search as well as best practices in networking will be discussed.

Room: Indigo Bay

Silent Auction 9:45am - 11:45am

Be sure to stop by the Silent Auction to make your last minute bids! **Bidding will close at 11:45am.** Winners will be pulled after the bidding closes. Items may be picked up any time after the winners have been chosen. Items will be held at the Welcome Desk for pick up if not claimed by 12:45pm.

Exhibit Hall 9:45am - 12:45pm

Lunch

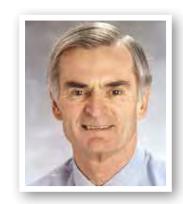
Stop by the Exhibit Hall one last time to say thank you to your favorite exhibitors and enjoy a delicious lunch. Lunch will be served at 11:15am.

Leadership Series 1:00pm - 2:30pm | 3:00pm - 4:30pm

The Leadership Series is packed with dynamic speakers and inspiring information that you will not want to miss! The Leadership Series speakers will share the same message in two sessions so that you can arrange your schedule to be able to hear two of the four speakers. There is so much great information being shared we don't want you to miss a thing!

The Importance of Parks and Recreation Professionals Measuring, Understanding and Promoting the Value of Parks and Recreation - Dr. John Crompton

Dr. Crompton shares his wealth of knowledge on the economic impact of Parks and Recreation, marketing and financing Parks and Recreation and more! He is author or co-author of 18 books and a substantial number of articles which have been published in the recreation, tourism, sport and marketing fields. He is the most published scholar in the history of both the fields of parks and recreation and tourism. Dr. Crompton has conducted many hundreds of workshops on Marketing and/or Financing Leisure Services.



He has lectured or conducted workshops in many foreign countries and has delivered keynote addresses at the World Leisure Congress and at the annual NRPA Conference. Distinguished Professor of Texas A&M University, Dr. Crompton will share his wealth of knowledge.

Dr. Crompton believes the field's future viability will be determined by its success in positioning itself with a community's most pressing problems/opportunities. Approaches for doing this will be discussed and potential community benefits that may be used for effective positioning will be presented.

Room: Zamebezi

Top Ten Tips For Success - Dr. Tom Griffiths

Dr. Griffiths is one of the leading experts in the field of recreation. He is founder of the Aquatic Safety Research Group and served as the Director of Aquatics and Safety Officer for Athletics at Penn State University for nearly 25 years. He has been involved in all phases of aquatics and water safety for 30 years and has published more than 300 articles.

After 35 years of teaching, coaching and acquiring advanced degrees from three major universities, Dr. Griffiths looks forward to sharing with other professionals what he learned from his mentors, teachers, students and athletes. Unlike other "warm and fuzzy" motivational speeches that sound good but offer few realistic and practical strategies, Dr. Griffiths provides practical and achievable steps that will assist you in becoming a



more productive person and professional. From organizing your day to focusing on what is most important, including what to read and how to act in the workplace, Dr. Griffiths can help through his own past failures and successes. His experience includes producing four DVDs, publishing six textbooks, writing more than 300 articles and developing numerous water safety products.

Room: Cypress

2017 OPRA CONFERENCE TUESDAY, FEBRUARY 14

Becoming a Better Me - Tom O'Rourke

Tom O'Rourke, a 1978 graduate of Slippery Rock University in Pennsylvania, is the Executive Director of the Charleston County Park and Recreation Commission in Charleston, South Carolina. Tom is responsible for the oversight of the 11,000+ acre park system including a wide array of parks, programs and services. The Charleston County Park and Recreation Commission is known for its continued expansion without using tax increases to fund growth. A proponent of the Enterprise Approach, almost 70% of the park system's \$33 million budget is generated through user fees. Tom believes you can't lead others unless you can lead yourself.

Room: Orange



Lisa Paradis, MBA, CPRP is Director of Recreation in Brookline, Massachusetts, an urban community of 65,000 bordered on three sides by Boston. Lisa has spoken at local, state and national venues on a variety of topics in the Health, Wellness and Recreation world, and has been a featured guest on WBZ/Boston Radio and WBUR/Boston as well as National Public Radio (NPR) for her work on youth sports concussion policy legislation. Lisa values creative management styles and the integration of non-profit business models to create simple, real world solutions to solve issues in public Park and Recreation. She is known for her innovative approach to facilitating solutions through staff engagement and creative interactive processes.

Lisa will help you tell your story. Your agency has done some fabulous things in your community, but it seems that the administration is clueless. Performance measurement is about using a data driven model to identify your agency's progress, success and challenges in a simple, but meaningful way. What story do you want to tell about your success? What is important for

the community to know? This workshop will be a hands-on facilitated session that will engage your staff in creating a set of measurements that will ultimately become your "Dashboard."

Room: Indigo Bay



Stop in the Executive Center for a free professional head shot. Images will be emailed to you post Conference.

Informal Networking 5:30pm – 6:30pm | South Foyer

Gather with old and new friends prior to the Awards Celebration. It's a great time to make new contacts.

Awards Celebration 6:30pm – 8:30pm | Kalahari Ballroom

Presented by David Williams & Associates and GameTime

Celebrate the award winners and be inspired for your next program or project while enjoying a delicious dinner with friends.







Post-Awards Get Together 8:30pm – 12:00am | Exhibit Hall

Presented by David Williams & Associates and GameTime

Dueling Pianos will top off the night as we celebrate the award winners in style! Special Thanks to Blair Entertainment for closing our night in true black and white style!

2017 OPRA CONFERENCE WEDNESDAY, FEBRUARY 15

Education Sessions 8:00am - 9:15am

A Case Study of Measuring Staff Engagement In this case study, we'll look at what happened when Prairie Township did an employee engagement study of all Recreation Staff. Topics include why the Township decided to do the study, how staff got the buy in of board members, how the study was done, what was done after the study and how the department is continuing to work on measuring the engagement of their staff. James will share with you all the insights they received from the study. He will also share with you how this has lead to some easy changes that have encouraged and engaged more of his staff. James Gant, Prairie Township; Rick Adler, Rick Adler & Associates

Room: Sagewood/Zebrawood Track: Administration

Creating a Positive Organizational Culture We invest in our facilities and programs to ensure they are meeting the needs of our community; however, are we paying attention to our organization's internal happenings? It is easy for us to have an external focus because we exist to serve our communities, but if we never take an internal view and invest in our organization's culture, we may be selling our communities short. There are many different factors that influence organizational culture and they can be visible or invisible to staff. This presentation will define organizational culture and explain why it is so important to an organization's success.

Leon Younger, PROS Consulting, Inc.; Austin Hochstetler, PROS Consulting, Inc.

Room: Cypress Track: Leadership

How to Make a Foundation Work for Your Agency

A park foundation can yield some big benefits for park constituents, but a successful foundation requires time and planning. Tips will be shared on the "do's and don'ts" of foundations, foundation board members and staffing. Learn how one small agency has accomplished some big projects through its foundation along with opportunities to have your questions and concerns answered.

Kevin Haver, Johnny Appleseed Metropolitan Park District

Room: Indigo Bay Track: Fiscal Administration Presented by OPRA Foundation

Parks and Trails: Planning the Healthy Connection

We know parks and trails are an opportunity for healthier lifestyles, but how do you actively incorporate health considerations into your recreation planning? Discover how you can make healthy community connections to parks and trails through tools, programming and

partnerships.

Andrea Irland, National Park Service - RTCA; Dr. Heidi Gullett

Room: Mangrove Track: Fitness/Wellness

"Right Sizing" Your Parks: Canton's Shifting

Demographics For Canton and many other former rust-belt cities, shifting demographics and a decreased tax base combine to create a park system that is unsustainable. The plan is to "right size" the park system to reposition the park department so it can appropriately serve the changing needs of the community, which includes the unorthodox approach of reducing its footprint.

Derek Gordon, Canton Parks & Recreation; Kyle Lukes,

Environmental Design Group

Room: Guava/Tamarind

Track: Parks

Presented by Cardno

Summer Camp Roundtable Engage in roundtable discussions regarding trends and current issues that face professionals/agencies in summer camp programs. Come prepared to participate in the conversation with ideas and questions to share.

Amanda Gehres, Grove City Parks and Recreation

Room: Portia/Wisteria Track: Programming/Events

Trends in Play Scape Design Parks today face the challenge of providing environments that will attract children and families to engage, play and stay. They are competing with indoor, more sedentary activities. John will share what trends are happening in Play Scape design that will encourage children and families to get outside!

John McConkey, Landscape Structures, Inc. Room: Aloeswood/Leopardwood

Track: Facilities/Operations



2017 OPRA CONFERENCE WEDNESDAY, FEBRUARY 15

Education Sessions 9:30am - 10:45am

The Car Key Factor Interpersonal communication is the key to a successful working relationship. Whether you are the director, manager, supervisor or staff, having the skills and techniques to create a comfort zone with others is crucial. This session will give you those tools to become an effective communicator! Brian Blasko, Brian Blasko LLC

Room: Cypress Track: Leadership

Construction Planning Whether this is your first capital project, small, large, new, renovation or expansion, understanding the lessons learned by your peers is invaluable. James Gant will present a unique view of the various challenges encountered in design, construction and managing of the Prairie Township Community Center. This session offers the foundation for the myriad of decisions to be made throughout the project, without losing your mind.

James Gant, Prairie Township Room: Aloeswood/Leopardwood

Track: Facilities/Operations

Coordinated Approach to Child Health (CATCH Kids Club) The CATCH Kids Club program is a physical activity and nutrition education program designed for elementary and middle school aged children in afterschool and summer settings. Composed of 3 components: educational lessons related to nutrition, physical activity and screen time reduction; hands-on snack preparation; and structured physical activity ideas. This evidence-based program has been found effective in improving physical activity and nutrition knowledge and behaviors and in reducing overweight and obesity in children. Participants will be provided with an overview of the program and ideas for implementation within their communities.

Niki Cross, Norwalk Parks & Recreation; Elaine Barman, Huron County Public Health

Room: Mangrove Track: Fitness/Wellness

Hiring Seasonal Staff Roundtable Each summer we are in need of a vibrant, enthusiastic staff to help operate and manage our programs. However, how can we effectively recruit effective staff and evaluate their talents? In this roundtable participants will discuss the challenges they have faced in terms of hiring and how they have/can overcome these challenges.

Heath Gorden, City of Dublin Room: Sagewood/Zebrawood

Track: Administration

overall departmental sustainability. Consulting, Inc. **Room: Indigo Bay Track: Fiscal Administration Presented by OPRA Foundation**

Natural Resource Inventories, Restorations and Management Plans Mike will provide an overview of the creation of a natural resource management department at Summit Metro Parks. Mike is the first chief of natural resource management at Summit Metro Parks and 15 years ago was charged with the creation of the department and program. The presentation will cover a brief history of resource management at Summit Metro Parks and will profile topics including deer management, ecological inventories, habitat management, prairie construction and maintenance, invasive species management and ecological restoration (including wetlands mitigation). The presentation will focus on the many success stories as well as lessons learned over the past 15 years. Mike Johnson, Summit Metro Parks

Room: Guava/Tamarind

Track: Parks

Presented by Cardno

Superheroes of Parks – Engaged Volunteers Volunteers are a valuable resource for parks and recreation agencies by providing services and increasing your circle of influence in the community. This session will share valuable tips and tools for maximizing your volunteer's engagement to create a win-win for the agency, the volunteer and ultimately your community. Carol Kennard, Clark County Park District; Erin Morley, Beavercreek Parks, Recreation & Culture

Room: Portia/Wisteria **Track: Programming/Events**

Sustainability, Market-Driven Practices and Business

Planning This session will explore two different management philosophies and how parks and recreation agencies can shift from a social management approach to a business management approach. This session will explore the mechanisms in which park agencies can plan operations and maintenance activities to increase revenue generation and

Leon Younger, PROS Consulting, Inc.; Austin Hochstetler, PROS

2017 OPRA CONFERENCE WEDNESDAY, FEBRUARY 15

Education Session 11:00am - 12:15pm

Alternative Funding: O. P. M. Learn where to look for alternative funding sources or "other people's money". This session will demonstrate how to match your mission with the mission of the funder. It will teach the value of considering collaboration of other departments or agencies. This session will explore how you should "plan your plan" of implementation. Join Demetrius for this interactive and educational experience.

Demetrius Lambert-Falconer, Summit Metro Parks

Room: Indigo Bay

Track: Fiscal Administration Presented by OPRA Foundation

Commit to F.I.T. (Fostering Internal Talent) Recruiting and retaining part time staff is arguably the most difficult part of any recreation professional's job. Over the last year we have been working to formulate a plan for our part time staff that encompasses recruitment, retention, recognition and professional development. We know we're a stepping stone for hundreds of young leaders every year; let's plan for that and help our staff thrive while they're with us and succeed once they leave us. Kate Mattison, City of Dublin; Erin Duffee, City of Dublin

Room: Cypress Track: Leadership

GIS: Practical Applications for Your Park Agency

Review introductory geographic information system (GIS) concepts combining spatial technologies and database management systems to achieve the goals of your agency. Learn how to use GIS applications for a variety of tasks and at a wide range of scales. From something as basic as assisting with inventories, to mapping and analyzing complex data sets, GIS technology can be used to provide a better basis for planning and decisionmaking for your parks.

Tatiana Parfenova, Columbus and Franklin County Metro Parks; Kim Myers, Columbus and Franklin County Metro Parks

Room: Aloeswood/Leopardwood **Track: Facilities/Operations**

OPERS Updates: Education Today for Retirement

Tomorrow Most parks and recreation employees in Ohio are members of OPERS. This session provides tips on how you can be proactive when preparing for retirement and discusses key timeline decisions you will need to make prior to retirement.

OPERS Staff

Room: Sagewood/Zebrawood

Track: Administration

Tree Pests and Diseases in Ohio Tom will provide an update on native and non-native insect and disease pests impacting Ohio's trees, both in forests and urban settings. The focus will be on biology, history, identification and management of insect and disease pests. Tom Macy, ODNR Division of Forestry

Room: Guava/Tamarind

Track: Parks

Presented by Cardno

Trends in Fitness Panel Keeping up on the latest fitness trends can be overwhelming. This session will explore and discuss, through a panel discussion, the latest trends in fitness.

Gary Crabtree, City of Tallmadge; Jen Brandt, Centerville-Washington Park District; Stephania Ferrell, Groveport Recreation Department; Dan Guthrie, City of Blue Ash

Room: Mangrove Track: Fitness/Wellness

Urban vs. Suburban: Kids Just Wanna Have Fun! From state of the art facilities and green space to concrete and busy streets. How do you adapt programming to fit inner city and suburban spaces and clientele? What works and what doesn't? Can we be everything to everyone? Kymm Whitehead, Cincinnati Recreation Commission; Jen Vosters, City of Dublin

Room: Portia/Wisteria **Track: Programming/Events**

Closing Keynote Lunch 12:30pm - 2:00pm | Zambezi

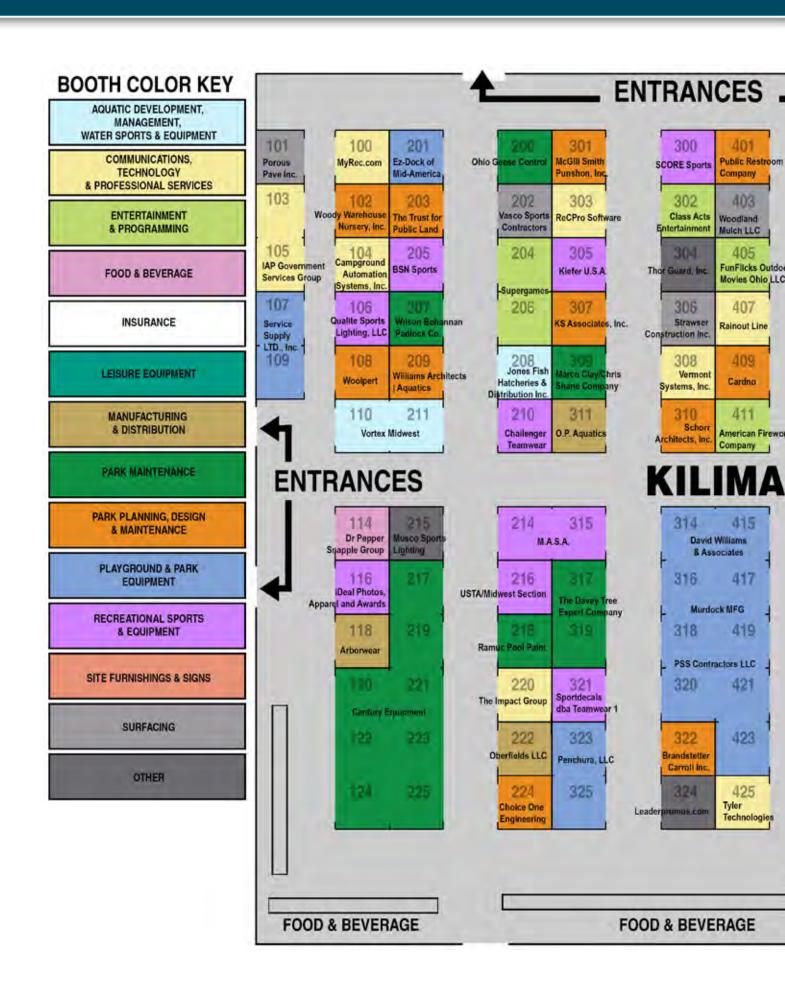
Presented by Penchura

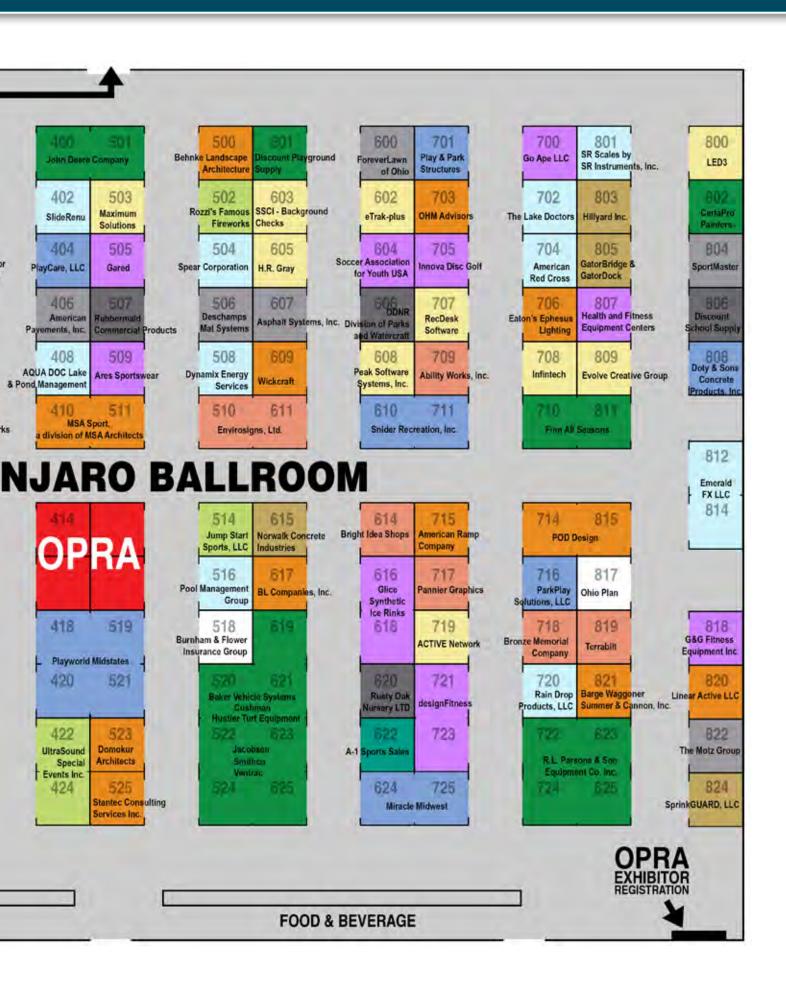
Scott Daly **Lead Now**

A 13 year veteran of the United States Navy SEALs, a Chief Petty Officer and a Master Training Specialist, Scott spent years training junior officers and



enlisted SEALs how to perform at elite levels in the world's most demanding environments. Through his military and professional experience, he shares a unique perspective on conveying the value of critical decision making and a systematic approach to leadership, culture and behavior, for producing exceptional results.





A-1 Sports Sales

Booth(s): 622 George Kegg, Recreational Sales 215 Rainbow Wadsworth, OH 44281 (330) 335-1526 george@a-1sportssales.com

We are a provider of t-shirts and other clothing for recreation and staff.

Ability Works, Inc.

Booth(s): 709 Jim Roth, Sign Shop Manager 1 Superior St. Sandusky, OH 44870 (419) 626-1048 jroth@ability-works.com www.ability-works.com Sign shop producing custom recycled HDPE routed signs, vinyl graphics, banners, vehicle lettering and design services. Non-profit providing employment to individuals with disabilities.

ACTIVE Network

Booth(s): 719 Nicole Jolley, Account Executive 717 N. Harwood Dallas, TX 75201 (214) 996-7320 nicole.jolley@activenetwork.com www.activenetwork.com ACTIVE Network® has over 35 years of expertise in activity and participant management. A proven partner of parks and recreation, our ACTIVE Net® cloud-based recreation management solution powers thousands of local communities by

reporting and analytics and more.

American Fireworks Co.

Booth(s): 411 Roberto Sorgi, Owner 7041 Darrow Road Hudson, OH 44236 (330) 650-1776 roberto@americanfireworks.com www.americanfireworks.com The best full service fireworks company!!!

providing online registration, facility reservation,

American Pavements, LLC

Booth(s): 406 Brooke Taylor, Office Manager 7475 Montgomery Dr. Plain City, OH 43064 (614) 873-2191 taylor@americanpavements.com www.americanpavements.com Pavement maintenance - slurry seal, microsurfacing, crack seal, chip seal

American Ramp Company

Booth(s): 715 Dustin Nash, Skatepark Specialist 601 South McKinley Avenue Joplin, MO 64801 (417) 206-6816 sales@americanrampcompany.com www.americanrampcompany.com World's premier skatepark provider.

American Red Cross

Booth(s): 704 Becky Fischer, Territory Aquatic Specialist 501 West Market Street Akron, OH 44303 (330) 603-2664 rebecca.fischer@redcross.org www.redcross.org American Red Cross provides the tools to educate safety in, on and around the water. Red Cross courses and curriculum can be used as high quality programming for your community.

AQUA DOC Lake & Pond Management, Inc.

Corporate Member

Booth(s): 408 John Wilson, Owner/President 10779 Mayfield Road Chardon, OH 44024 (800) 689-5253 aquadocinc@aol.com www.aquadocinc.com

AQUA DOC is a lake and pond management company dedicated to keeping Ohio's lakes and ponds beautiful. Celebrating our 34th year on Ohio waters, AQUA DOC is fully staffed with biologists, licensed aquatic specialists and experts in fountain technology.

Arborwear

Booth(s): 118 Lance Matiste, Corporate Sales 8269 E. Washington St. Chagrin Falls, OH 44023 (330) 518-3855 lmatiste@arborwear.com www.arborwear.com

Arborwear is: Honest. Hard-Working. Clothing. We are an Ohio-based company and brand of outdoor work and lifestyle clothing. Our products are functionally designed and very well-made with unique fabrics. We outfit much of the OPRA community as well as tree-care, landscaping, construction and utility industries.

Ares Sportswear

Corporate Member and Partner

Booth(s): 509 Monica Ehrhardt, Marketing Coordinator 3704 Lacon Road Hilliard, OH 43026 (614) 767-1950 ext. 321 mehrhardt@areswear.com www.areswear.com

Ares Sportswear provides high-quality, customized uniforms, warm-ups, practice gear and spiritwear.

Asphalt Systems, Inc.

Booth(s): 607 Michael Freisthler, President 2506 Fair Rd. Sidney, OH 45365 (937) 498-9803 mike@asi-roads.com www.biorestor.com Biobased asphalt sealer/rejuvenator.

Baker Vehicle Systems

Corporate Member and Partner

Booth(s): 520, 522, 524, 619, 621, 623 & 625 Gary Guhde, Manager 9035 Freeway Drive Macedonia, ÓH 44056 (330) 467-2250 g.guhde@bakervehicle.com www.bakervehicle.com A family-owned, Ohio company located halfway between Akron and Cleveland. Full-service equipment dealer for golf, turf and industry since



1940.

Brighter, clearer, more efficient and surprisingly, more affordable. Learn how retrofitting your current field lighting with All Field LED athletic lighting can completely transform your field, and those that use it, those that manage it, and those that have to pay for it.

- Designed for retrofitting onto your existing poles
- Eliminates maintenance
- Improves energy efficiency
- Improves light quality and uniformity
- Control options offer flexibility
- Reduces light spill, sky glow and glare



Learn more at www.LEDwithinReach.com

Barge Waggoner Sumner & Cannon, Inc.

Corporate Member

Booth(s): 821 Vanessa Glotfelter, Vice President 1370 Vanguard Boulevard Miamisburg, OH 45342 (934) 438-0378

vanessa.glotfelter@bwsc.net www.bargewaggoner.com

Engineering, architecture, planning, landscape architecture and surveying for parks and recreation projects, including parks, sports complexes, ball fields, playgrounds, recreation centers, greenways and riverwalks.

Behnke Landscape Architecture

Booth(s): 500
Marie Dowling, Principal
1215-B West 10th Street
Cleveland, OH 44113
(216) 589-9100
mdowling@behnkela.com
www.behnkela.com
Behnke Landscape Architecture is the Cleveland
based leader in planning and designing awardwinning outdoor places.

BL Companies, Inc.

Booth(s): 617
Cynthia Paschke, Principal Environmental Scientist/
Business Dev.
3755 Boettler Oaks Drive, Suite G
Green, OH 44685
(234) 294-6340
cpaschke@blcompanies.com

www.blcompanies.com
For park and recreation clients, BL Companies
provides master planning, civil engineering, land
surveying, landscape architecture and environmental

provides master planning, civil engineering, land surveying, landscape architecture and environmental services to achieve client goals for a wide variety of parks and open spaces.

Brandstetter Carroll Inc.

Booth(s): 322 Patrick Hoagland, Senior Landscape Architect 2360 Chauvin Dr. Lexington, KY 40517 (859) 268-1933 phoagland@bciaep.com www.brandstettercarroll.com Architects, engineers and planners.

Bright Idea Shops

Corporate Member
Booth(s): 614
Alan Robbins, President
1500 Firestone Parkway, Suite D
Akron, OH 44301
(800) 886-8990
akronal@brightideashops.com
www.brightideashops.com
Bright Idea Shops is a manufacturer and reseller of maintenance free commercial site amenities made from recycled plastic lumber.

Bronze Memorial Company

Booth(s): 718 Rick Gurrieri, Vice President 1842 N. Elston Ave. Chicago, IL 60642 (800) 276-1084 ext. 13 rgurrieri@aol.com www.bronzememco.com
Bronze Memorial Company is a family owned/ operated foundry that manufactures bronze, brass and aluminum dedication tablets, garden walk and memorial bench donor nameplates, large scale donor recognition systems and custom bronze sculptures.

BSN Sports

Booth(s): 205 Hunter Shaughnessy, Territory Manager 1901 Diplomat Dr. Farmers Branch, TX 75234 (800) 527-7510 HShaughnessy@bsnsports.com www.bsnsports.com Athletic and field equipment and apparel.

Burnham & Flower Insurance Group

Corporate Member

Booth(s): 518
Jim DeLucas, Agency Representative
6500 Taylor Road
Blacklick, OH 43004
(800) 748-0554
jdelucas@bfgroup.com
www.bfgroup.com
Burnham & Flower Insurance Group is a full-service,
independent insurance agency specializing in
employee benefits, risk management programs and
innovative insurance solutions for municipalities.



DAVEY® GOVERNMENT OF A GROWING World

Residential Tree and Lawn Care

Jeff Crites

Great Lakes East Operations

Jeff.Crites@davey.com

Residential Tree and Lawn Care Gordon Matthews East Central Operations

Gordon.Matthews@davey.com



Where INCLUSION Matters.

One of the greatest places for children to play is on a playground where children of all ages and abilities can grow and learn through physical, sensory, and social experiences together. Contact us today to help you build your next great playground.



www.playworldmidstates.com • info@playworldmidstates.com • 614-855-3790























Campground Automation Systems, Inc.

Booth(s): 104
Tyler Duffy, President
PO Box 1951
Mount Juliet, TN 37121
(877) 783-2367
info@campgroundautomation.com
www.campgroundautomation.com
Intuitive property management software that
makes your life easier.

Cardno

Partner

Booth(s): 409 Joel Thrash, Operations Manager 11121 Canal Road Cincinnati, OH 45241 (513) 489-2402 joel.thrash@cardno.com www.cardno.com

Full-service ecological consulting, wetland/stream restoration, water resource management, cultural resource management and Native Plant Nursery.

Century Equipment

Corporate Member and Partner

Booth(s): 120, 122, 124, 217, 219, 221, 223 & 225
Ron Smolik, General Manager
5959 Angola Road
Toledo, OH 43615
(419) 865-7400
rsmolik@centuryequip.com
www.centuryequip.com
Century Equipment provides outdoor product
solutions for the maintenance of park grounds
including mowing equipment, utility and personnel
vehicle sales and rental, irrigation, drainage,
landscape and holiday lighting.

CertaPro Painters

Booth(s): 802
Clay Nickell, Commercial Sales Manager
25 Whitney Dr., Suite 102
Milford, OH 45150
(513) 939-9454
cnickell@certapro.com
www.cincycommercialpainters.com
CertaPro Painters is uniquely suited to provide topquality interior and exterior painting services. Our
scheduling and painting protocols developed over
the past 22 years properly manage every aspect of
painting and our clients everyday operation.

Challenger Teamwear

Booth(s): 210
Jason Peters, Regional Director
1329 East Kemper Road, Suite 4214
Cincinnati, OH 45246
(513) 407-2624
jpeters@challengerteamwear.com
www.challengerteamwear.com
Soccer uniforms and equipment - Soccer camps

Choice One Engineering

Booth(s): 224
Kaye Borchers, Funding Specialist
440 E. Hoewisher Road
Sidney, OH 45365
(937) 497-0200
kmb@choiceoneengineering.com
www.choiceoneengineering.com
Civil engineering and surveying including
topographic surveys, park planning, park layout/
design, drainage, utilities, multi-use and bike trails,
construction bidding assistance and grant writing.

Class Acts Entertainment

Corporate Member

Booth(s): 302 Tammy Walkup, Agent 245 Mt. Vernon Ave., #100 Columbus, OH 43215 (614) 461-6685 tammy@class-acts.com www.class-acts.com

Class Acts Entertainment, Inc. is a full-service booking agency providing entertainment and talent buying services to various parks and recreation departments.

Cushman

Booth(s): 520, 522, 524, 619, 621, 623 & 625 Andy Carney, Territory Sales Manager 1451 Marvin Griffin Rd. Augusta, GA 30906 (714) 323-4492 acarney@textron.com www.cushman.com

The Davey Tree Expert Company

Corporate Member and Partner Booth(s): 317 & 319

Jeff Crites, Market Manager

567 E Turkeyfoot Lake Road Akron, OH 44319 (330) 593-2225 jeff.crites@davey.com www.davey.com Founded in 1880, The Davey Tree Expert Company is employee-owned and provides a variety of

is employee-owned and provides a variety of tree care, grounds maintenance and community forestry and ecological consulting services for the residential, commercial, utility and government markets including park and recreation agencies.

David Williams & Associates

Corporate Member and Partner

Booth(s): 314, 316, 318, 320, 415, 417, 419, 421 & 423

Bob Greiwe, President PO Box 3315 Alliance, OH 44601 (513) 659-8878

bobg@davidwilliamsassociates.com www.davidwilliamsassociates.com

Playground equipment, site furnishings, bleachers, outdoor sports equipment, playground surfacing and fitness equipment.

Deschamps Mat Systems

Booth(s): 506 Sharon Crooker, Sales Manager 218 Little Falls Road, Unit 7 Cedar Grove, NJ 07009 (973) 928-3040 assistant@mobi-mat-dms.com www.mobi-mat.com ADA compliant beach access mats and floating wheelchairs.

designFitness

Booth(s): 721 & 723 Kelly Naylor, President 459 Orange Point Dr., Suite D Lewis Center, OH 43035 (740) 816-1884 kelly.naylor@designfitness.com www.designfitness.com Sales and service of commercial fitness equipment.

Discount Playground Supply

Booth(s): 601
Mike Baker, National Director of Sales
3113 Van Aken Blvd.
Shaker Heights, OH 44120
(888) 760-2499 opt 1
mike@discountplaygroundsupply.com
www.discountplaygroundsupply.com
Replacement parts and supplies for playgrounds,
parks and sport complexes.

Discount School Supply

Booth(s): 806 David Jones, Account Manager 2 Lowes Ragsdale Dr., Suite 200 Monterey, CA 93940 (614) 943-0237 djones@discountschoolsupply.com www.discountschoolsupply.com
We offer quality arts and crafts supplies at a great
price.

Domokur Architects

Corporate Member

Booth(s): 523
Stefanie Smith, Project Manager
4651 Medina Road
Akron, OH 44321
(330) 666-7878
ssmith@domokur.com
www.domokur.com
Domokur Architects, founded in 1975, is a
professional consulting firm with offices in Ohio,
Illinois and North Carolina. We have worked with
over 500 recreational and camping facilities in 35
states.

Doty & Sons Concrete Products, Inc.

Corporate Member

Booth(s): 808 Sam Doty, President 1275 East State Street Sycamore, IL 60178 (815) 895-2884 sam@dotyconcrete.com www.dotyconcrete.com

Manufacturer of precast concrete site furnishings such as concrete cornhole sets, concrete ping pong tables and game tables.

Dr Pepper Snapple Group

Corporate Member and Partner

Booth(s): 114 Joshua Nicely, Immediate Consumption Manager 960 Stelzer Road Columbus, OH 43219 (614) 774-5066 CSD, Tea, Water, Energy Drinks and Sports Drinks

Dynamix Energy Services

Corporate Member

Booth(s): 508 Scott McKenzie, Energy Solutions Consultant 855 Grandview Ave. Columbus, OH 43215 (614) 270-1143

smckenzie@dynamix-ltd.com www.dynamixenergyservices.com Visit Dynamix Energy Services and learn how you can lower your utility bills by 50% or more and pay for needed equipment replacement or repairs with the savings.

Eaton's Ephesus Lighting

Corporate Member and Partner

Booth(s): 706
125 E. Jefferson St.
Syracuse, NY 13202
(315) 579-2873
ephesusinfo@eaton.com
www.eaton.com/ephesus
Energy efficient LED lighting for sports venues and municipal fields.

Emerald FX LLC

Booth(s): 812 & 814 Chuck DeCaro, Owner 502 Industrial Parkway Norwalk, OH 44857 (419) 663-3279 chuck@emeraldfx.com www.emeraldfx.com Design build provider in

Design build provider in the amusement and water park industry. Manufacturer/fabrication of custom fiberglass features and more.

Envirosigns, Ltd.

Corporate Member and Partner

Booth(s): 510 & 611 Jamie Inks, Sales PO Box 450 Wooster, OH 44691 (888) 492-5377 sales@envirosigns.com www.envirosigns.com

Over 20 years of proven outdoor sign solutions, site amenities and interpretive design. Visit our webstore at store.envirosigns.com.

eTrak-plus

Booth(s): 602
Mark Spinn, VP of Marketing & Sales
1095 Playground Rd.
Charleston, SC 29407
(877) 513-8725
mark@etrak-plus.com
www.etrak-plus.com
Manage all agency registrations, reservations,
reports and more with one, easy-to-use, cloudbased, fully hosted system: eTrak-plus, the complete
parks and recreation management software
solution.

Evolve Creative Group

Booth(s): 809
Todd Bertsch, Owner/President
935 W. Market St.
Akron, OH 44313
(234) 571-1943
toddb@evolvecreativegroup.com
www.evolvecreativegroup.com
Website design/development and digital marketing
services. SEO, PPC, video, email and social media
marketing.

Ez-Dock of Mid-America Booth(s): 201

Mike Deaton, Sales
215 South Madison
Fortville, IN 46040
(317) 727-6927
mike@deatons.org
www.ezdock.com
Ez-Dock's modular dock sections, railing and
gangways make it easy to create the perfect floating
dock system for your project.

Finn All Seasons

Booth(s): 710 & 811
Brent Cox, General Manager
4125 Port Union Road
Fairfield, OH 45014
(888) 708-4484
bcox@finnallseasons.com
www.finnallseasons.com
Finn Equipment rental sales and se
control supplies, seed, fertilizer, ch

Finn Equipment rental sales and service. Erosion control supplies, seed, fertilizer, chemicals and deicing products. Permanent and temporary erosion control blankets.

Foreverlawn of Ohio Inc.

Corporate Member

Booth(s): 600
Conrad Troyer, Owner
4449 Easton Way
Columbus, OH 43219
(844) 614-TURF
www.foreverlawnohio.com
Foreverlawn of Ohio provides the highest grade
of synthetic grass for every application, including:
playgrounds, splash parks, dog parks performance
areas, batting cages, as well as indoor and outdoor
sports.

FunFlicks Outdoor Movies Ohio LLC

Booth(s): 405
Penny McCracken, Owner
81037th St. NW
Canton, OH 44709
(330) 904-6062
penny@funflicks.com
www.funflicks.com

FunFlicks is a full service outdoor and indoor movie event provider. We provide outstanding quality entertainment and 10 years experience in audio production and projection. We pride ourselves in professional and friendly service.

G&G Fitness Equipment Inc.

Booth(s): 818
Tony Giordano, Director of Commercial Sales
7350 Transit Road
Williamsville, NY 14221
(800) 537-0516
tony@livefit.com
www.livefit.com
G&G Fitness provides quality commercial fitness
equipment, service and installation.

Gared

Booth(s): 505 Andrew Peterson, Sales Manager 9200 E 146th St., Suite A Noblesville, IN 46060 (800) 325-2682 andrew@garedsports.com www.garedsports.com Sports equipment manufacturer

GatorBridge & GatorDock

Booth(s): 805
Rick Dyc, Regional Sales Manager
1165 SE Northchase Parkway, Suite 300
Marietta, GA 30067
(770) 850-4921
rdyc@cmilc.com
www.gatorbridge.com
For over 40 years, GatorBridge & GatorDock has been designing and manufacturing high quality aluminum structures, including commercial dock systems, pedestrian and industrial bridges.

Glice Synthetic Ice Rinks

Booth(s): 616 & 618
Dan Fritsche, Regional Director
5842 Ridge Rd
Parma, OH 44129
(614) 849-2249
dan.fritsche@glicerink.com
www.glicerink.com
Ecological ice rinks. Zero Electricity, Zero Water. Glice
looks like ice and glides like ice but it's not ice!

Go Ape LLC

Booth(s): 700 Charles Tresky, Partnership Manager 241 East 4th Street, Suite 105 Frederick, MD 21701 (301) 343-8514 charles.tresky@goape.com www.goape.com Way more than ziplines, Go Ape is a 2-3 hour exhilarating journey through the forest canopy as you take on suspended obstacles, Tarzan swings and breathtaking ziplines.

H.R. Gray

Corporate Member

Booth(s): 605 Tom Merritt, Vice President 3770 Ridge Mill Drive Columbus, OH 43026 (614) 487-1335 tmerritt@hrgray.com www.hrgray.com Pre- and on-site construction management services that save you money and help you sleep at night knowing your projects are delivered on time, on budget with the quality you and your community expect!

Health and Fitness Equipment Centers Booth(s): 807

Steve Sova, Owner
35665 Curtis Boulevard
Eastlake, OH 44095
(440) 946-0839 x4
ssova@healthandfitnessohio.com
www.healthandfitnessohio.com
We provide, deliver/install and service exercise
equipment including treadmills, ellipticals,
exercise bikes, rowers, steppers, functional trainers,
individuals strength building machines and flooring
for all commercial applications.

Hillyard Inc.

Sooth(s): 803
Stephen Donahue, Sales Manager
545 Stimmel Road
Columbus, OH 43223
(614) 595-5296
sdonahue@hillyard.com
www.hillyard.com
Manufacturer and distributor of janitorial and
maintenance supplies. Helping people deliver
clean, safe and healthy facilities is our purpose,
passion and focus.

Hustler Turf Equipment

Booth(s): 520, 522, 524, 619, 621, 623 & 625 Jane Donahue, Territory Manager 200 South Ridge Rd. Hesston, KS 67062 (440) 283-5042 jane.donahue@excelii.com www.hustlerturf.com

IAP Government Services Group Booth(s): 103 & 105

Amy Torres, Senior Project Coordinator 2740 Airport Dr., Suite 300 Columbus, OH 43219 (614) 416-0614 atorres@iap-gsg.com www.iapotosoh.com IAP is a construction management firm serving state agencies and cooperative purchasing partners as the third party administrator for facility maintenance, repair and minor construction.

iDeal Photos, Apparel and Awards

Booth(s): 116
Mindy Vachow, Owner
5813 Monroe St., Suite 117
Sylvania, OH 43560
(419) 679-4850
mindy@idealphotos.com
www.idealphotos.com
Team and individual photos, uniforms and trophies/awards.

The Impact GroupBooth(s): 220 Tom Speaks, Principal

5100 Darrow Road Hudson, OH 44236 (330) 655-5522 tspeaks@igpr.com www.igpr.com Strategic Services & Planning, Marketing Campaigns, Website Development, Creative Design, Government & School Communications, Public Relations, Surveys & Polls, Crisis Management, Social

Media and Political Campaigns.

Infintech

Corporate Member

Booth(s): 708

Mark Morgan, Account Manager 350 Hampton Park North Westerville, OH 43081 (614) 975-4808

mark.morgan@infintechllc.com

www.infintechllc.com

OPRA has partnered with Infintech to offer an exclusive credit card processing program to bring agencies much lower rates through combined group buying power. Contact Mark Morgan at (614) 975-4808 for more information.

Innova Disc Golf

Booth(s): 705 David Shope, Sales Representative 2850 Commerce Dr. Rock Hill, SC 29730 (800) 476-3968

david.shope@innovadiscgolf.com

www.innovadiscs.com

We are the industry leader for disc golf discs and equipment. We supply discs as well as all required course materials.

Jacobsen

Booth(s): 520, 522, 524, 619, 621, 623 & 625 Mark Pena, Territory Sales Manager 11108 Quality Dr. Charlotte, NC 28273 (704) 504-6600 mpena@textron.com www.jacobsen.com

John Deere Company

Booth(s): 400 & 501 Richard Williford, Government Business Manager 2000 John Deere Run Cary, NC 27513 (919) 720-2749 willifordricharda@johndeere.com

www.johndeere.com

The John Deere agriculture and turf segment manufactures and distributes a full line of agricultural and turf equipment and related service parts.

Jones Fish Hatcheries & Distribution Inc.

Booth(s): 208

Tom Hughes, Lake Management Supervisor

3433 Church St. Cincinnati, OH 45244 (800) 662-3474

sales@jonesfish.com

www.jonesfish.com

Jones Fish and Lake Management specializes in gamefish stocking, floating fountains, diffused aeration, floating docks, aquatic weed and algae control, population surveys, water garden supplies and aquatic plants.

Jump Start Sports, LLC

Corporate Member and Partner Booth(s): 514 Rick Hart, Executive Director 129 Elm St. Hudson, OH 44236 (330) 656-0090 rhart@jumpstartsports.com www.jumpstartsports.com

Providing quality sports camps and programs for Ohio children since 2002.

Kiefer U.S.A.

Booth(s): 305 Phil Rickaby, Regional Sales Manager 2910 Failling Waters Blvd. Lindenhurst, IL 60046 (224) 643-7641 philrickaby@kieferusa.com www.kieferusa.com

Kiefer is a distributor of the highest quality athletic flooring to Mondo Synthetic Flooring and Artificial Turf.



KS Associates, Inc.

Booth(s): 307

John Matricardi, PE, Director of Coastal Engineering

260 Burns Road, Suite 100

Elyria, OH 44035 (440) 365-4730

contactks@ksassociates.com

www.ksassociates.com

Civil engineering firm providing planning, design and construction services for projects including piers, boat ramps, docks, marinas, retaining walls and other marine structures. Also specializing in erosion protection and beach restoration.

The Lake Doctors

Booth(s): 702

Matt Zehringer, Regional Manager

72 Westpark Road

Centerville, OH 45459 (866) 774-5253

matt.zehringer@lakedoctors.com

www.lakedoctors.com

Aquatic weed control and algae control, fountain and aerator sales and service, fish stocking,

aquascaping and wetland services, water clarification, lake mapping and consulting services.

Leaderpromos.com

Corporate Member and Partner

Booth(s): 324

Rob Kelly, Account Director

790 E. Johnstown Road Columbus, OH 43230

(614) 416-6548

rkelly@leaderpromos.com

www.leaderpromos.com

OPRA preferred supplier of promotional products,

decorated apparel and awards.

LED3

Booth(s): 800

Bruce Neff, President

550 W. Main Street Canfield, OH 44406

(330) 533-6988

bruce@led3.us www.led3.us

LED3 provides sales and rentals of LED video screens

for indoor and outdoor digital signs, live events and location information.

Linear Active LLC

Corporate Member

Booth(s): 820

Ben Appleby, President

PO Box 3206

Zanesville, OH 43702

(740) 868-6915

info@linear-active.com

www.linear-active.com

Linear Active specializes in planning and building natural surface trails. From accessible trails to pump tracks and bike parks, we help you provide active,

healthy outdoor recreation.

Marco Clay/Chris Shane Company

Booth(s): 309

Chris Shane, President

PO Box 752224 Dayton, OH 45475

(937) 885-5133

chris@chrisshanecompany.com

www.chrisshanecompany.com

Baseball and softball mixes and conditioners,

warning track materials, mound clay, clay field bricks and maintenance tools. Playground and landscape mulch.

Corporate Member

Booth(s): 214 & 315 Mike Schmitt, CEO

1413 S Meridian Rd.

Jasper, IN 47546 (812) 634-2100

mikesr@masa.com

www.sportsadvantage.com

Athletic field maintenance equipment, training products, uniforms and more.

Maximum Solutions

Booth(s): 503

Jesse Parker, Sales Manager

4570 W 77th St., #365

Edina, MN 55435

(763) 235-2174

jparker@maxsolutions.com

www.maxsolutions.com

MaxGalaxy, the future of park and recreation software provides recreation organizations with a fully hosted, scalable and user friendly software

McGill Smith Punshon, Inc.

Corporate Member

Booth(s): 301

Jose J. Castrejon, ASLA, LEED AP, Vice President,

Landscape Architecture & Planning

3700 Park 42 Drive, Suite 190B

Cincinnati, OH 45241 (513) 759-0004

icastreion@mcgillsmithpunshon.com

www.mcgillsmithpunshon.com

McGill Smith Punshon, Inc. is a multi-discipline firm composed of experienced landscape architects, planners, architects, engineers and surveyors. We work with you to take your ideas from concept to

reality.

Miracle Midwest

Corporate Member and Partner

Booth(s): 624 & 725

David Tooley, Sales Manager

PO Box 130 Holly, MI 48442

(517) 282-8199

dtooley@miraclemidwest.com

www.miraclemidwest.com

Premium outdoor recreational equipment and services including playground equipment, fabric/ steel/wood shelters and gazebos, spray park equipment, site furnishings and amenities, athletic

equipment, drinking fountains and safety surfacing

The Motz Group

Booth 822

Sarah Shewmaker, Marketing Manager

3607 Churck St. Cincinnati, OH 45244

(513) 533-6452

sshewmaker@themotzgroup.com

www.themotzgroup.com

Provider of synthetic turf solutions, including design, construction and maintenance of turf surfaces.

MSA Sport, a division of MSA Architects

Corporate Member and Partner

Booth(s): 410 & 511

Larisa Forester, Director of Columbus Operations

316 W. 4th St.

Cincinnati, OH 45202 (513) 241-5666

lforester@msaarch.com

www.msa-sport.com MSA Sport, our national division for athletic design, is the regional industry leader with projects ranging from K-12 fields to community recreation centers to collegiate DI-DIII and professional sporting venues.

Booth(s): 314, 316, 318, 320, 415, 417, 419, 421 & 423

Bob Murdock, President 15125 Proctor Ave.

City of Industry, CA 91746

(626) 419-5674

bmurdock@acorneng.com www.murdockmfg.com

Drinking fountains, bottle fillers, pet fountains, outdoor showers and water coolers.

Musco Sports Lighting

Corporate Member and Partner

Booth(s): 215

John Kaufman, Sales Representative

5900 Venture Drive, Suite B Dublin, OH 43017

(614) 937-9584

john.kaufman@musco.com

www.musco.com

Musco specializes in the design and manufacture of

sports lighting. MyRec.com

Booth(s): 100

Ray Foley, President PÓ Box 302

Killington, VT 05751

(866) 466-9732

ray@myrec.com www.MyRec.com

Fully hosted web based recreation software with online registration.

Norwalk Concrete Industries

Corporate Member

Booth(s): 615

Scott Kinnamon, Sales

80 Commerce Drive Norwalk, OH 44857

(419) 566-3479

skinn@nciprecast.com

www.nciprecast.com Precast buildings, storage, restrooms, dugouts, concessions and Ping-Pong tables.

O.P. Aquatics

Corporate Member Booth(s): 311

Eric Stoyanoff, Vice President of Operations 22350 Royalton Road

Strongsville, OH 44149 (440) 238-2800

estoyanoff@opaquatics.com

www.opaquatics.com Commercial distributor of swimming pool and spa

Oberfields LLC

Booth(s): 222 Tom Boren, P.E., Hardscape Sales Engineer

chemicals, equipment and supplies.

528 Lond Road; PO Box 362

Delaware, OH 43015 (800) 845-7644

tboren@oberfields.com www.oberfields.com

Oberfields is What Outdoor Living Should Be: We offer quality concrete, natural stone and porcelain pavers, retaining walls, shade structures, furniture, lighting and accessories. Our Rosetta collection mimics natural stone but is engineered to reduce installation time.

ODNR Division of Parks and Watercraft

Booth(s): 606

Craig Watson, Education Grants Coordinator

2045 Morse Rd. Bldg C-2 Columbus, OH 43229

(614) 265-6674

craig.watson@dnr.state.oh.us watercraft.ohiodnr.gov

Provides safe boating education grants, programs and resources.

Ohio Geese Control

Booth(s): 200 Jeff Hower, Owner 3250 Nelson Park Rocky River, OH 44116 (877) 914-3373 jeff@ohiogeesecontrol.com www.ohiogeesecontrol.com

We are reputable, highly-trained professionals you can rely on to design a humane and custom geese and gull program guaranteed to deliver results.

Ohio Plan

Corporate Member

Booth(s): 817 Jason Chapman, State Sales Manager 811 Madison Ave. Toledo, OH 43604 (800) 249-5268 info@ohioplan.org www.ohioplan.org The Ohio Plan is the leader in providing innovative solutions protecting Ohio's park districts from property, casualty, health and personnel risks.

OHM Advisors

Booth(s): 703 Ashley Swazuk, Project Manager 580 North 4th Street, Suite 610 Columbus, OH 43215 (614) 474-1112 ashley.swazuk@ohm-advisors.com www.ohm-advisors.com OHM is an architecture, engineering and planning firm that strives to advance communities. We specialize in creating environments that are inviting, innovative and adhere to our surroundings.

Pannier Graphics

Booth(s): 717 Robin Heddaeus, Director of Business Development 345 Oak Road Gibsonia, PA 15044 (800) 544-8428 marketing@pannier.com www.panniergraphics.com Pannier is the leading manufacturer of fiberglass embedded signage and exhibit bases. Our signage is custom made for each order. Our exhibit bases come in a variety of styles and are

built to the National Park Service specifications.

ParkPlay Solutions, LLC

Booth(s): 716 Greg Beck, President/Owner PO Box 334 Avon Lake, OH 44012 (440) 394-2777 sales@parkplaysolutions.com www.parkplaysolutions.com Ohio representative for Little Tikes Commercial Play Systems; Anova Site Furnishings; Jaypro and Gared Sports Equipment; No Fault and Fibar Surfacing Systems.





Peak Software Systems, Inc.

Booth(s): 608 Paul Gines, V.P. of Sales & Marketing 45 West 9000 South, Suite 2 Sandy, UT 84070 (801) 572-3570 sales@peakinfo.com www.sportsmansql.com

SportsMan SQL recreation management software is the most powerful, easy to use and cost effective solution for managing facility reservations, memberships, activity registrations, point of sale, financial reporting and more!

Penchura, LLC

Corporate Member and Partner

Booth(s): 323 & 325 Eric Sheffer, President 889 S. Old US 23 Brighton, MI 48114 (888) 778-7529 eric@penchura.com www.penchura.com We are a leading provider of recreational space equipment including consulting and installation services.

Play & Park Structures

Corporate Member

Booth(s): 701

Todd Raymond, Recreation Consultant 7165 Upper Clarenton Drive South

New Albany, OH 43054 (614) 551-6948

traymond@playandpark.com www.playandpark.com

Play & Park Structures' mission has centered around developing products, programs and services that enhance classroom learning, create environmental awareness, promote physical activity, play for all abilities and building community.

PlayCare, LLC Booth(s): 404 Michael Whalen, President 2510 West State Route 55 Troy, OH 45373 (937) 335-8284 mike@playcareservice.com www.playcareservice.com With over 20 years in business, we are a one-stop and full service playground company specializing in the design, sale, installation and maintenance of commercial playground equipment.

Playworld Midstates Corporate Member and Partner Booth(s): 418, 420, 519 & 521

Blake Hobson, President 5828 Zarley Street, Suite B New Albany, OH 43054 (614) 855-3790 info@playworldmidstates.com www.playworldmidstates.com

At Playworld Midstates we design, supply and build recreational play and site structures. With service that is always local to you we engage our customers and their projects from concept to completion.

learning centers, accessible playgrounds, nature play, aquatics facilities and general landscape design.

POD Design

Corporate Member Booth(s): 714 & 815

Jim Dziatkowicz, Principal 100 Northwoods Blvd. Columbus, OH 43235 (614) 787-8829 jdziatkowicz@poddesign.net www.poddesign.net System-wide strategic master planning, trail and greenway planning and design, site master plans, athletic parks, nature preserves, environmental

Pool Management Group

Corporate Member Booth(s): 516

Jeff Blume, President 2305 Dryden Road Morainé, OH 45439 (937) 313-4512 jeff.blume@poolmanagementgroup.com www.poolmangementgroup.com Swimming pool management, chemicals, pool furniture, risk management and pool rehab

Porous Pave Inc.

construction.

Booth(s): 101 Jay Oosterhouse, National Sales Manager 4385 E. 110th Grant, MI 49327 (888) 448-3873 jay@porouspaveinc.com www.pourouspaveinc.com Porous Pave is a pour in place surfacing material using stone, recycled rubber and a binder material. LEED qualified, Porous Pave is slip resistant, won't freeze or crack, environmentally friendly and is available in several colors. Trails, sidewalks, pathways, parking lots, play areas, patios, pool surrounds and tree surrounds are just a few of the many uses. If you have any place with water drainage issues, Porous Pave works fantastic; in fact it has 29% void space allowing over 6200 gallons of water per hour, per foot to flow through!

PSS Contractors LLC

Booth(s): 314, 316, 318, 320, 415, 417, 419, 421 & 423 David Taylor, Managing Member PO Box 1303 West Chester, OH 45071 (513) 772-2001 dave@psscontractors.com www.psscontractors.com Commercial swimming pool contractors.

Public Restroom Company

Booth(s): 401 Pat McBride, Project Development Manager 2587 Business Parkway Minden, NV 89423 (888) 888-2060 x104 pat@publicrestroomcompany.com www.publicrestroomcompany.com Public Restroom Company is a design/build specialist for "odor free" restroom buildings.

Qualite Sports Lighting, LLC

Booth(s): 106 Dayle Sutherland, Sales Manager, Southeast Region 7600 LaGrange Road, Suite 200 Pee Wee Valley, KY 40056 (502) 475-7530 dsutherland@qualite.com www.qualite.com Qualite has been the Sports Lighting Partner for high

schools, colleges, parks and recreation departments and minor and major league professional sports franchises for over 30 years.

R.L. Parsons & Son Equipment Co. Inc.

Corporate MemberBooth(s): 722, 724, 823 & 825 Aprile Stryker, VP Marketing and Sales 7155 State Route 142 West Jefferson, OH 43162 (800) 456-6937 aprile.stryker@bomfordrlpequip.com www.bomfordcenter.com (RLP) Micro-Mower, RoadMaster w-KnuckleHead attachment, Roadside Refurbisher

Rain Drop Products, LLC

Booth(s): 720 Kirsten Kahl, Director of Regional Sales 2121 Cottage St. Ashland, OH 44805 (419) 207-1229 kkahl@rain-drop.com www.rain-drop.com

Rain Drop Products offers water play equipment including splash park features, slides and structures for dynamic custom designed water parks that deliver adventure, visual excitement and imaginative

Rainout Line

Corporate Member

Booth(s): 407 Stephen Bickle, President 1256 Vinetree Dr. Brandon, FL 33510 (888) 255-6110 stephen@rainoutline.com www.rainoutline.com

RainoutLine.com takes the hassle out of notifying people when schedules change, parks close, fields rain out or any other reason residents and players might call the Parks and Rec department.

Ramuc Pool Paint

Corporate Member

Booth(s): 218 Rebecca Spencer, Marketing Manager 36 Pine Street Rockaway, NJ 07866 (800) 221-4466 info@ramucpoolpaint.com www.ramucpoolpaint.com RAMUC formulates and manufactures pool specialty coatings systems. Our total program provides quality

products, superior service and proven success for your pool painting project.

RecDesk Software

Booth(s): 707 Mike Morris, President 300 Plaza Middlesex Middletown, CT 06457 (860) 467-4325 mike.morris@recdesk.com www.recdesk.com

RecDesk is web based recreation software that radically simplifies the way recreation organizations work with and manage the information that is important to them.

ReCPro Software

Booth(s): 303 Carlos Windholz, Sales Representative 35807 Moravian Drive Clinton Twp, MI 48035 (586) 469-4200 x110 cwindholz@recprosoftware.com www.recprosoftware.com Recreational software that is reliable and intuitive to meet all of your recreational needs such as activity,

facility and online registrations. Rozzi's Famous Fireworks

Booth(s): 502

Joe Rozzi, VP Sales 118 Karl Brown Way Loveland, OH 45140 (513) 683-0620 ioe@rozzifireworks.com www.rozzifireworks.com Fireworks display company for all events.

YOUR PREFERRED OPRA Vendor



No matter what you need – crisp, embroidered button-down shirts, fashionable screen-printed totes, durable branded water bottles or just printed brochures and banners, we do it – quickly, professionally and within your budget.

Best of all:

OPRA members receive 10% off catalog pricing. For every sale to an OPRA member agency, Leaderpromos will provide a commission to OPRA in support of the Association's programs and services.

Call us for details: For Parks and Recreation Orders:

Rob Kelly
rkelly@leaderpromos.com 614-416-6548





MiracleMidwest.com info@MiracleMidwest.com

800-722-8546

Miracle Recreation Equipment Company is a Division of PlayPower, Inc. Copyright ©2016 by PlayPower, Inc. All rights reserved



structuring your idea ©

99% of all work is for public buildings.Over 85% of our projects are for repeat clients.We are proud to be actively involved with projects that directly benefit area communities.



Solutions For Lighting







Musco's solutions — using LED or metal halide — provide superior energy efficiency, environmental light control and cost effectiveness, all supported by our leading product assurance and warranty program. We're committed to providing lighting solutions and services you can rely on.

For Your Budget...For The Environment

www.musco.com

Local area representatives: John Kaufman 800/825-6030 (toll free)

800/825-6030 (toll free) 614/937-9584 (mobile) john.kaufman@musco.com Brandon Werling 800/825-6030 (toll free) 614/499-4406 (mobile) brandon.werling@musco.com



©2017 Musco Sports Lighting, LLC - ADOH17-

Rubbermaid Commercial Products

Booth(s): 507 Brenda Viviano, Sales Rep. 31820 Woodbridge Way Avon Lake, OH 44012 (216) 217-3626

brenda.viviano@newellco.com www.rubbermaidcommercial.com

Leading manufacturer of cleaning, material handling and recycling products.

Rusty Oak Nursery LTD

Booth(s): 620 Joe Vasel, Sales Manager PO Box 436 Valley City, OH 44280 (330) 225-7704 ioe@rustyoak.com www.rustyoak.com Grower/supplier of trees, shrubs, perennials and ornamental grasses.

Schorr Architects, Inc.

Corporate Member and Partner

Booth(s): 310 Larry Rancour, VP, Senior Project Manager 230 Brandenton Ave. Dublin, OH 43017 (614) 798-2096 lrancour@schorrarchitects.com www.schorrarchitects.com 99% of all work is for public buildings. Over 85% of projects are for repeat clients. We are proud to be

SCORE Sports

area communities.

Booth(s): 300 Sales 726 E. Anaheim Street Wilmington, CA 90744 (800) 626-7774 sales@scoresports.com www.scoresports.com Sports apparel and uniforms - soccer, basketball and baseball and sports equipment

actively involved with projects that directly benefit

Service Supply LTD., Inc.

Corporate Membe

Booth(s): 107 & 109 Alan Kletecka, Sales Manager 1610 Lancaster Ave. Reynoldsburg, OH 43068 (614) 271-5124 alankletecka@aol.com www.servicesupplyltd.com We represent Playcraft Systems - playground equipment; Dumor Inc. - site amenities; Premier Polysteel--site amenities; skate park equipment; playground surfacing; shade structures; shelters; outdoor bleachers

SlideRenu

Booth(s): 402 George Fischer, President 32961 Pin Oak Parkway #4 Avon Lake, OH 44012 (440) 930-2490 sales@sliderenu.com www.sliderenu.com Restoration and resurfacing of waterslides and play

structures. **Smithco**

Booth(s): 520, 522, 524, 619, 621, 623 & 625 Jeff Churchill, Territory Sales Manager 34 West Ave. Wayne, PA 19087 (612) 309-8285 jc@smithco.com www.smithco.com

Snider Recreation, Inc.

Corporate Member and Partner

Booth(s): 610 & 711 James Snider, President 10139 Royalton Road, Suite K North Royalton, OH 44133 (800) 888-2889 jcsnider@cvsnider.com www.cvsnider.com

Playground equipment, trash receptacles, benches, bike racks, boat docks, bleachers, outdoor fitness equipment, sports and athletic equipment.

Soccer Association for Youth USA

Booth(s): 604 Brian Begley, Director of Operations 2812 E. Kemper Road Cincinnati, OH 45241 (513) 769-3800 bbegley@saysoccer.org www.saysoccer.org

SAY provides a wide array of services and support to our members including insurance, legal and administrative support. USSF affiliation.

Spear Corporation

Corporate Member

Booth(s): 504 Sam Blake, Vice President of Business Development 12966 North CR 50 West Roachdale, IN 46172 (765) 577-3100 sblake@spearcorp.com www.spearcorp.com Swimming pool equipment sales and service.

Sportdecals dba Teamwear 1

Booth(s): 321
Michelle Schafer, Sales Coordinator 2504 Spring Ridge Drive; PO Box 860 Spring Grove, IL 60081 (800) 435-6110 mschafer@sportdecals.com www.sportdecals.com Decals, spirit wear, uniforms, everyday wear

SportMaster

Booth(s): 804 Jeff Gearheart, Director PO Box 2277 Sandusky, OH 44870 (419) 626-4375 jeff@sportmaster.net www.sportmaster.net 100% acrylic sports surfacing. Premium coatings for tennis, pickleball, basketball, roller hockey and more.

SprinkGUARD, LLC

Booth(s): 824 Matt Hunsberger, Managing Partner 55600 Evergreen Plaza Dr. Mishawaka, IN 46545 (877) 274-7976 matt@sprinkguard.com www.sprinkguard.com SprinkGUARD LLC offers industrial strength fire sprinkler head guards. SprinkGUARD products offer unmatched protection for your facilities by helping to prevent flooding caused by inadvertent activation of the fire sprinkler system.

SR Scales by SR Instruments, Inc.

Booth(s): 801 Samuel Baker, Director - Global Development 600 Young Street Tonawanda, NY 14150 (716) 693-5977 sam@srinstruments.com www.srinstruments.com SR "purpose built" scales add an important element of safety for waterpark rides and slides with prescribed weight limits.

SSCI - Background Checks

Booth(s): 603 Chris Goodman, Director 1853 Piedmont Road, Suite 100 Marietta, GA 30066 (866) 996-7412 cgoodman@ssci2000.com www.ssci2000.com

Background Checks - America's #1 choice in parks and recreation background screening.

Stantec Consulting Services Inc.

Booth(s): 525 Dave McCallops, Senior Project Manager 3700 Park East Drive, Suite 200 Cleveland, OH 44122 (216) 454-2159 dave.mccallops@stantec.com www.stantec.com

Stantec collaborates closely with our clients to bring important projects to life. We provide landscape architecture, engineering, architecture, interior design, surveying and environmental sciences, from planning through design and construction.

Strawser Construction Inc.

Corporate Member Booth(s): 306

Tim Herbst, Business Development 1392 Dublin Road Columbus, OH 43215 (513) 315-2007 therbst@strawserconst.com www.strawserconstruction.com Pavement preservation construction company providing traditional and innovative technologies

for pavement maintenance solutions.

Supergames

Booth(s): 204 & 206
Zach Wells, Manager, College Events
535B Lakeview Plaza Blvd.
Worthington, OH 43085 (614) 846-8946 zwells@supergames.org www.supergames.org
We bring people together to share fun, positive experiences. With a focus on special events, SuperGames offers the best activities, staffing and service in the industry! Our skilled event planning team will ensure every part of the event goes

Terrabilt Inc.

smoothly.

Booth(s): 819 Donald Meeker, President 56 Sherwood Dr. Larchmont, NY 10538 (914) 834-1958 don@terrabilt.com www.terrabilt.com

Terrabilt builds outdoor signs, kiosks and exhibits for parks and trails with sustainable materials and green manufacturing. Terrabilt provides planning and program standards design and interpretive and cartographic services.

Thor Guard, Inc. Booth(s): 304 **Brad Reid, Territory Manager** 1193 Sawgrass Corporate Parkway Sunrise, FL 33323 (954) 835-0900 sales@thorguard.com www.thorguard.com Manufacturer of lightning prediction and warning systems as well as provider of weather services.

The Trust for Public Land

Booth(s): 203 Matthew Schmidt, Program Director 1621 Euclid Avenue, Suite 1600 Cleveland, OH 44115 (216) 928-7518 matt.schmidt@tpl.org www.tpl.org

The Trust for Public Land creates parks and protects land for people.

Tyler Technologies

Booth(s): 425 Rob Della Marna, Senior Product Specialist One Tyler Drive Yarmouth, ME 04096 (888) 529-8248 x187004 rob.dellamarna@tylertech.com www.tvlertech.com With more than 13,000 clients, Tyler Technologies is a leading provider of comprehensive and advanced software and services that empower people who serve the public.

UltraSound Special Events Inc.

Corporate Member and Partner Booth(s): 422 & 424 Kevin Wieging, President PO Box 163 Delphos, OH 45833 (419) 339-9701 kevin@ultraparty.com www.ultraparty.com **Event Consulting/Special Event Equipment** Rental/Interactive Amusements

USTA/Midwest Section

Corporate Member

Booth(s): 216 Ben Lilly, Tennis Service Representative 1310 East 96th Street, Suite 100 Indianapolis, IN 46240 (317) 220-7952 ben@midwest.usta.com www.midwest.usta.com

The USTA/Midwest Section mission is to "promote, develop and service the game of tennis", focusing on the establishment of competitive, developmental, educational and recreational programs for individuals of all ages and skill levels without regard to race, creed, color, national origin, sexual orientation, age or disability. The USTA/Midwest Section also promotes health, character, fair play, sportsmanship and social responsibility through

Vasco Sports Contractors

Booth(s): 202 Matt Wilson, Manager 4270 Sterilite Street Massillon, OH 44646 (330) 832-5151 mwilson@vascoasphalt.com www.thevascogroup.com Vasco Sports Contractors is a leader in turf fields, tennis courts and track construction. We also specialize in basketball courts, walking paths and baseball fields.

Booth(s): 520, 522, 524, 619, 621, 623 & 625 Trevor Ryan, Territory Sales Manager 328 E. Water St. Orrville, OH 44667 (330) 464-0219 tryan@ventrac.com www.ventrac.com

Vermont Systems, Inc.

Booth(s): 308 Kathy Messier, Sales Administrator 12 Market Place Essex Junction, VT 05452 (802) 879-6993 x3028 kathym@vermontsystems.com www.vermontsystems.com Vermont Systems provides premier recreation and parks management software solutions with unparalleled support. RecTrac is a fully integrated, browser based, recreation management system.

Vortex Midwest

Corporate Member

Booth(s): 110 & 211 Mike McGilbra, Sales Executive 425 W. Grand River Ave., Suite B Williamston, MI 48895 (440) 256-6322 mike@vortex-midwest.com www.vortex-midwest.com

Vortex Midwest, a US based company, services 450+ installed Vortex projects in the Midwest. Led by Cory Anderson, GM and owner who has 16+ years experience and has designed and installed 200+ splashpads. Cory is aided by Ohio Sales Executive, Mike McGilbra.



Give Your Community a JUMP START on Sports Programming



For Parents in Your Community:

- Put sports in proper perspective
- Provide well organized programming
- **Affordable Pricing**



For Children in Your Community:

- Professional coaching gets them started the right way
- **Emphasis on learning and having fun**
- A lasting and memorable experience



Wickcraft

Booth(s): 609
Naomi Bloomer, Regional Sales Director
2317 Daniels St.
Madison, WI 53718
(608) 244-9177
naomi@wickcraft.com
www.wickcraft.com
Manufacturer of galvanized structural steel
boardwalks and elevated walkways. A better path...a
better wav.

Williams Architects | Aquatics

Corporate Member
Booth(s): 209
Karen Lellios, Director of Marketing
20 Third Street, Suite 210
Columbus, OH 43215
(614) 324-3413
ktlellios@williams-architects.com
www.williams-architects.com
Williams Architects has been a recognized leader
in sports, recreation and aquatic architecture. Our
firm serves a wide range of clients as diverse as our
projects and has developed a strong client base and
executed a variety of successful projects in both the
public and private sector.

Wilson Bohannan Padlock Co.

Booth(s): 207
Craig Stone, VP Sales
621 Buckeye St.
Marion, OH 43302
(800) 382-3639
wbco@padlocks.com
www.padlocks.com
The Wilson Bohannan Company has been
manufacturing solid brass padlocks made in the USA
since 1860. WB padlocks are built to withstand the
toughest weather conditions for a lifetime.

Woodland Mulch LLC

Booth(s): 403 lan Coblentz, Marketing Manager 2569 Kidron Rd. Orrville, OH 44676 (330) 473-8473 paul@woodlandmulchllc.com www.woodlandmulchoh.com Woodland Mulch supplies schools and parks throughout Ohio with certified playground mulch.

Woody Warehouse Nursery, Inc.

Booth(s): 102
Peter Berg, Sales Manager
PO Box 259; 3339 W 850 N
Lizton, IN 46149
(317) 994-5487
sales@woodywarehouse.com
www.woodywarehouse.com
Propagator and grower of Midwest native trees and
shrubs in containers. Specializing in air root pruning.

1 gallon up to 2" caliber trees.

Woolpert

Corporate Member

Booth(s): 108
Andrew Pack, Practice Leader
4454 Idea Center Blvd.
Dayton, OH 45430
(704) 526-3102
andrew.pack@woolpert.com
www.woolpert.com
The Woolpert Team provides architectural, landscape
architectural and planning services to leisure clients.
In the past 30 years, we have completed over 1,500

park and recreation design projects.

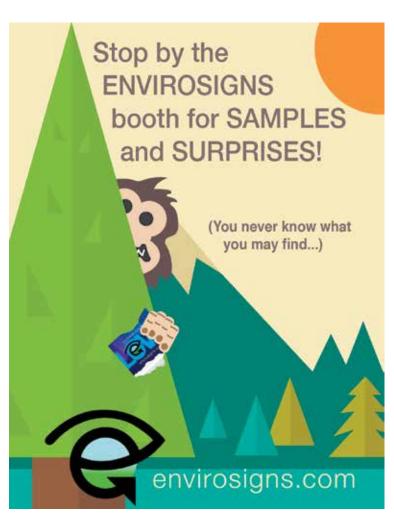


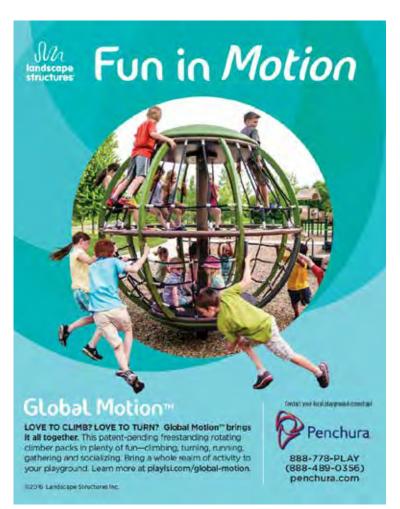
Proud Sponsor of OPRA





8400 Darrow Rd. Twinsburg, 0H 44087 Joel LaMantia (330) 405-9202



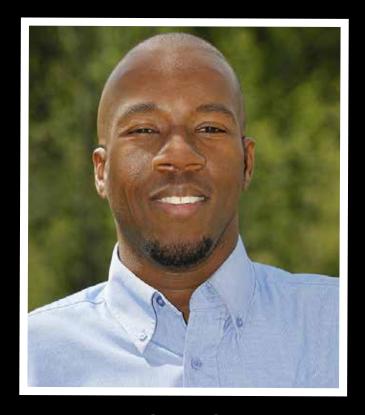


SAVETHE DATE

2018 OPRA Conference & Trade Show

Kalahari Convention Center, Sandusky, Ohio January 29 - 31, 2018

with:



Richie Parker
Engineer for Hendrick Motorsports
&
Motivational Speaker

Be part of the 2018 Conference Committee!

Join us on Wednesday, March 1 from 1:00pm - 3:00pm at Dublin Recreation Center for an information session regarding different roles and responsibilities.

RSVP to Tammy Kellogg at tammy@opraonline.org



Ohio Parks and Recreation Association 1069-A West Main Street • Westerville, Ohio • 43081





